



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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Governor

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Secretary

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING January 10, 2008 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 10:00 a.m. on January 10, 2008 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Wayne Edwards, Member
Paul Park, Member
Wayne Paprocki, Member

The following member(s) were excused for all or part of the meeting:

Hubert Cioromski, Member
Carol Shields, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education
Mark Oaks, Education Coordinator
Michael Garvin, Acting Chief of Prosecutions
Debra Dolinski, Board Liaison & Administrative Assistant
Diane Kieres, Dearborn Publishing
Chris Huntley, Dearborn
Alan Toban, Real Estate Institute
Michael Fair, Illinois Academy of Real Estate
Deb Lopes, Chicago Association of Realtors
Aydee Kozak, Chicago Association of Realtors

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the December 13, 2007 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

There were no changes in staff.

OLD BUSINESS:

Mr. Garvin reported that Enforcement opened 302 legal cases regarding the 2006 Broker CE audit; 60 surrender agreements were sent out to brokers that indicated they wished to surrender their license of which 50 have been signed and returned. Enforcement also sent out approximately 240 notices of Intent to Refuse to Renew to the licensees that did not respond to the CE Audit letter that Springfield sent out in August 2007. Mr. Garvin mentioned the formal proceedings that the Division is going to take regarding this matter. Mr. Hardgrove remarked about the large number of licensees that claim to have no knowledge of the CE law change back in August of 2004, especially in the light of all the Schools and CE providers attention to it; additionally, the massive mailings from the Association.

The REEF website shows 32.7% of brokers have taken and passed the broker management course; there was a slight change from last month in the number of brokers taking and passing the course because of the holidays. Mr. Hardgrove mentioned that the Broker Management Exam had 4 questions that over 25% of the brokers and instructors did not answer correctly; one of which 57% of the brokers and 72% of the instructors missed!

At last months meeting, Council discussed the possibility of upgrading the Broker Management Course to offer home study course and/or a proficiency examination due to the anticipation that there will not be enough schools offering this course over the next four months to accommodate all of the remaining brokers, particularly the out-of-state brokers by the end of the 2008 renewal. Mr. Hardgrove mentioned that the proficiency examination variance has not been signed; but, rather the department is prepared to allow Home Study and Interactive Internet Delivery as alternatives. Council had a lengthy discussion on their suggestions on offering internet/home study delivery and how it should be proctored. The Department will be working out the criteria details over the next several days. The final criteria will be delivered to all providers prior to the 25th of January.

DELIBERATIONS:

At 10:30 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for January 10, 2008 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:55 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Freedom Realty School submitted an application for a pre-license school. Freedom Realty School did not submit all documents to meet statutory requirements. Motion made/seconded to approve subject to submission of complete documents and copy of the sign contract with Dearborn. Motion passed unanimously.

Freedom Realty School submitted an application for a pre-license course titled “Real Estate Transactions.” Motion made/seconded to approve subject to submission of course materials. Motion passed unanimously.

Freedom Realty School submitted an application for a pre-license course titled “Advanced Principles 2000.” Motion made/seconded to approve subject to submission of course materials. Motion passed unanimously.

Freedom Realty School submitted an application for a pre-license course titled “Advanced Principles 2000.” Motion made/seconded to approve subject to submission of course materials. Motion passed unanimously.

Freedom Realty School submitted an application for a pre-license course titled “Brokerage Administration.” Motion made/seconded to approve subject to submission of course materials. Motion passed unanimously.

Freedom Realty School submitted an application for a pre-license course titled “Contracts and Conveyances.” Motion made/seconded to approve subject to submission of course materials. Motion passed unanimously.

Freedom Realty School submitted an application for a pre-license course titled “Property Management.” Motion made/seconded to approve subject to submission of course materials. Motion passed unanimously.

Freedom Realty School submitted an application for a pre-license course titled “Financing.” Motion made/seconded to approve subject to submission of course materials. Motion passed unanimously.

The Real Estate Center submitted an application for a continuing education course titled “Core A: License Law & Escrow.” Motion made/seconded to approve subject to submission of course materials and copy of the sign contract with AHI. Motion passed unanimously.

The Real Estate Center submitted an application for a continuing education course titled “Core B: Agency and Fair Housing.” Motion made/seconded to approve subject to submission of course materials and copy of the sign contract with AHI. Motion passed unanimously.

The Real Estate Center submitted an application for a continuing education course titled “Code of Ethics and the Law.” Motion made/seconded to approve subject to submission of course materials and copy of the sign contract with AHI. Motion passed unanimously.

The Real Estate Center submitted an application for a continuing education course titled “Buyer Representation.” Motion made/seconded to approve subject to submission of course materials and copy of the sign contract with AHI. Motion passed unanimously.

The Real Estate Center submitted an application for a continuing education course titled “The Rules that Guide Us.” Motion made/seconded to approve subject to submission of course materials and copy of the sign contract with AHI. Motion passed unanimously.

The Real Estate Center submitted an application for a continuing education course titled "Foreclosure, Fraud, Money & Mortgages." Motion made/seconded to approve subject to submission of course materials and copy of the sign contract with AHI. Motion passed unanimously.

Tiffanie Denny submitted an application for a continuing education instructor license. Ms. Denny submitted proof that she qualifies to teach Environmental Regulatory Workshop course. Motion made/seconded to issue a limited scope license to teach the above-mentioned course. Motion passed unanimously.

Cara Barnett submitted an application for a continuing education instructor license. Ms. Barnett submitted proof that she qualifies to teach Environmental Regulatory Workshop course. Motion made/seconded to issue a limited scope license to teach the above-mentioned course. Motion passed unanimously.

Andrea Reiff submitted an application for a continuing education instructor license. Ms. Reiff submitted proof that she qualifies to teach Environmental Regulatory Workshop course. Motion made/seconded to issue a limited scope license to teach the above-mentioned course. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course title "Technology Application in Real Estate." The Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Kevin Stahle submitted an application for a continuing education instructor license. Mr. Stahle submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 11:00 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be February 14, 2008 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant