



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING February 14, 2008 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:40 a.m. on February 14, 2008 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Hubert Cioromski, Member
Wayne Edwards, Member
Paul Park, Member
Wayne Paprocki, Member

The following member(s) were excused for all or part of the meeting:

Carol Shields, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education
Mark Oaks, Education Coordinator
John Botner, Chief of Prosecutions
Michael Garvin, Senior Counsel, Inter Division Prosecutions
Debra Dolinski, Board Liaison & Administrative Assistant
Chris Huntley, Dearborn
Alan Toban, Real Estate Institute
Michael Fair, Illinois Academy of Real Estate
Deb Lopes, Chicago Association of Realtors
Denis Caravella, Express
Ethan Chernin, Dearborn
Rocky Esposito, AHI
Rozanne Reynolds, AHI

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the January 10, 2008 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

John Botner was introduced to the Board as the new Chief of Prosecutions.

On January 24, 2008, the Division switched computer systems from CLEAR to ILES; the two systems are very similar with few minor changes. One of the changes is that our website now has the real estate license number posted but doesn't have the sponsoring broker name linked to the sponsored licensee. Young and Ron have requested that this change be reversed again to include the sponsoring broker.

Postcards reminders for brokers to renew their license on-line or by phone will be mailed out within the next couple of weeks. After 45 days, brokers that did not renew their license will receive a renewal form which will allow them to renew on-line, by phone or by mailing back the form. The website also now has a form that allows Brokers to transfer their license to a salesperson license.

OLD BUSINESS:

The REEF website shows 39.71% of brokers have taken and passed the broker management course; 92 have "failed" to test to date. There are 150 courses schedule from now to the end of April. There are 12 schools that are offering the Broker Management Course as a home study; of that, 2 schools are also offering Interactive Internet. Schools should submit the completed proctor test to Mark Oaks; all the out of state proctors applications must be approved by mid-April. The Division will only notify the schools if there is a problem with their applicant.

NEW BUSINESS:

Mr. Toban asked if there are upcoming public meetings scheduled with IAR addressing rewriting the Real Estate License Law. Mr. Hardgrove believes there is one scheduled in mid-March and interested parties will be allowed to address the issues or concerns at the EAC Meetings. Mr. Toban brought up the following issues: having offers in writing; and changing the office signage requirement. Council had a lengthy discussion regarding the office signage requirement.

DELIBERATIONS:

At 10:05 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for February 14, 2008 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:40 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Dream Town University submitted an application for a continuing education course titled “Real Estate Investment Fundamentals.” Dream Town University did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Dream Town University submitted an application for a continuing education course titled “Property Disclosures: The RE Professional Guide.” Dream Town University did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Dream Town University submitted an application for a continuing education course titled “Understanding 1031 Tax-Free Exchange.” Dream Town University did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Dream Town University submitted an application for a continuing education course titled “Buyer Representation In Real Estate.” Dream Town University did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Dream Town University submitted an application for a continuing education course titled “Core B: Agency and Fair Housing.” Dream Town University did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Dream Town University submitted an application for a continuing education course titled “Ethics in Today’s Real Estate World.” Dream Town University did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Dream Town University submitted an application for a continuing education course titled “Condos and Co-ops.” Dream Town University did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Academy of Real Estate submitted an application for a continuing education course titled “Property Mgt and Management Risk.” Illinois Academy of Real Estate did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Academy of Real Estate submitted an application for a continuing education course titled “Real Estate Agent/Mtg. Professional.” Illinois Academy of Real Estate did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Academy of Real Estate submitted an application for a continuing education course titled “Mortgage Fraud & Predatory Lending.” Illinois Academy of Real Estate did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors Real Estate School submitted an application for a continuing education course titled “Property Mgt and Management Risk.” Illinois Academy of Real Estate did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “The New Exit Strategy-Foreclosure.” Illinois Academy of Real Estate did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Home Inspection Learning submitted an application for a continuing education course titled “Lending for Realtors in Today’s Market.” Home Inspection Learning did submit proof of meeting statutory requirements but some of the material was not appropriate. Motion made/seconded to approve pending the removal of promotional material and update numbers. Motion passed unanimously.

Debra Colvin submitted a request for continuing education credit for out-of-state continuing education. Ms. Colvin’s out-of-state continuing education does meet statutory requirements. Motion made/seconded to approve the out-of state continuing education credits. Motion passed unanimously

Malcolm Payne submitted an application for a pre-license instructor license. Mr. Payne submitted proof that he meets statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Ezekiel Morris submitted an application for a continuing education instructor license. Mr. Morris submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Daniel Sarrett submitted an application for a continuing education instructor license. Mr. Morris submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Carmen Bruton submitted an application for a continuing education instructor license. Mr. Bruton submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Robert Lattas submitted an application for a continuing education instructor license. Mr. Lattas submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Law Seminars International submitted an application for a two day seminar continuing education course titled “Advance Real Estate Purchases and Sales.” Law Seminars International did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

MISC:

May 8th EAC Meeting needs to be rescheduled; the tentative date is May 22nd.

Mr. Hardgrove mentioned that there are over 10,000 brokers in the Chicago area that have not taken the Broker Management Course.

Council had a discussion on the different real estate marketing strategies that are currently being offered to the public.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 10:50 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be March 13, 2008 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant