



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING July 18, 2008 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:40 a.m. on July 18, 2008 at 500 E. Monroe, Springfield, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Wayne Edwards, Member
Paul Park, Member
Carol Shields, Member

The following member(s) were excused for all or part of the meeting:

Hubert Cioromski, Member
Wayne Paprocki, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education
Mark Oaks, Education Coordinator
Debra Dolinski, Board Liaison & Administrative Assistant

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the June 19, 2008 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

Terese Burton, the new investigator that started on June 16th is doing well. There are 2 additional postings for the real estate investigator's position; one person qualified with the Division; continuing to interview candidates. There is also a new temp assign to Real Estate.

The examiners that were utilized to investigate the aged cases in 2004, 2005 and 2006 are in their second month. Due to the carry over of pending examinations, the first month was not that productive; we are seeing more of an output this month.

OLD BUSINESS:

The core A's timed outlined that was distributed at the last meeting did not include "minimum services" in License Law; Mr. Hardgrove recommended deducting 5 minutes from Dual Agency to allow for 5 minutes attributed to Minimum Services.

MOTION: Motion made/seconded to amend the Core A timed outlined to include Minimum Services section 15-75 for 5 minutes taking it from Dual Agency. Motion passed unanimously.

Council had a discussion on informing the providers on including Minimum Services; Mr. Oaks will send an email to the providers on this.

Council further discussed the issue on if a licensee is required to complete 3 hours of Core A and Core B or 6 hours of Core A or Core B. The Division interpretation is that a licensee must complete 3 hours each of Core A and Core B.

For the Broker Management Course, the Division decided that it will improvise supervision and teaching through situations with previous disciplines. Mr. Botner will gather the previous disciplinary actions from the past year categorizing them by violations.

NEW BUSINESS:

The Division is planning on having a item review with AMP for Real Estate Salesperson and Brokers that will include the schools and instructors sometime in October; the simulation testing will begin in January. The Auction and Loan Originator item review will also be in October. Council discussed if it would be beneficial to have a session in Chicago and Springfield or have it tell-a-conference into Chicago. This will be further discussed.

DELIBERATIONS:

At 10:10 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for July 18, 2008 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:40 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Coldwell Banker School submitted an application for a continuing education course titled "At Ease with Code of Ethics." Coldwell Banker School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Council of Res. Spec. submitted an application for a continuing education course titled "Financing & Tax Advantage for Agents." Council of Res. Spec did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Real Estate Institute submitted an application for a continuing education course titled “Core A: Agency, License Law & Esc.” Real Estate Institute did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

CCIM Institute submitted an application for a continuing education course titled “Advanced Negotiation Skills.” CCIM did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Effective Negotiation Skills.” IL Assoc. of Realtors did submit proof of meeting statutory requirements but did not include a timed outline. Motion made/seconded to approve pending the submission of a timed outlined. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Anatomy of a Lease.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core A: Core:1654 Agy. Lic Law & Es.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core A: Core: 1653 Agy. Lic Law & Es.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Real Estate Reality: Counseling.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Effectively Serving the Hispanic Consumer.” IL Assoc. of Realtors did submit proof of meeting statutory requirements but did not include the exam questions. Motion made/seconded to approve pending the submission of the exam questions. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core A: Core: 1652 Agy Lic Law & Es.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “The Log and Short of It-Anatomy of a Short Sale.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Old Game-New Rules-Practical Guide.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core B: Legal Issues.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to approve pending course description. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled "Core A: License Law Battle." IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled "Core B: Legal Iss. Cor 1637 Fact/Fiction." IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled "Core A: Core 1651 Agy, Lic. Law & Es." IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to approve pending submission of the new student handouts. Motion passed unanimously.

Alison Jannotta submitted an application for a continuing education instructor license. Ms. Jannotta did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

John Schumacher submitted an application for a continuing education instructor license. Ms. Schumacher did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 10:50 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be August 14, 2008 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant