



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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Governor

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Secretary

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING September 11, 2008 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:30 a.m. on September 11, 2008 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Hubert Cioromski, Member
Wayne Edwards, Member
Wayne Paprocki, Member
Paul Park, Member
Carol Shields, Member

The following member(s) were excused for all or part of the meeting:

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education
Mark Oaks, Education Coordinator
Alan Toban, Real Estate Institute
Rozanne Reynolds, AHI
Rocky Esposito, AHI
Chris Huntley, Dearborn
Diane Kieres, Dearborn
Aydee Kozak, Chicago Association of Realtors
Debra Dolinski, Board Liaison & Administrative Assistant

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the August 14, 2008 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

The Division selected an additional investigator for Real Estate; yet to be processed. The interview process for an investigator is now open to the next group, which are veterans. The Division is requesting Administration to approve contractual investigators.

OLD BUSINESS:

Mr. Hardgrove has reviewed 20 to 30 cases that are possible case studies for the Broker Management Continuing Education Course. Mr. Hardgrove asked the guests and Board Members for their input on important topics to be presented. Council discussed several topics that they believe are important subjects to be taught. Mr. Tobin suggested that the Division refer 3 to 5 case studies and the providers can select which 3 case studies to use.

NEW BUSINESS:

On October 21, 2008 in the Chicago Area, AMP will have a presentation on transferring to the Broker Simulation Pre-license exam that will take effective in January 2009; everyone is welcome to come.

On October 22, 2008, AMP will have the Broker, Salesperson and Auction's item review; invitations will be sent out. Attendees were asked to forward an e-mail to Mr. Hardgrove or Mr. Brockhouse suggestions on anyone that would be an asset for this session.

DELIBERATIONS:

At 10:30 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for September 11, 2008 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:50 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Coldwell Banker School submitted an application for a continuing education course titled "Surf's Up! R U Ready?" Coldwell Banker School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Coldwell Banker School submitted an application for a continuing education course titled "Core B: Legal Issues – Fact or Fiction" Coldwell Banker School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Coldwell Banker School submitted an application for a continuing education course titled "Core A: Agency, License Law & Escrow" Coldwell Banker School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Kaplan Real Estate School submitted an application for a continuing education course titled “Homes for All: Serving People with Disabilities.” Kaplan Real Estate School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Kaplan Real Estate School submitted an application for a continuing education course titled “Reverse Mortgages for Senior Homeowners.” Kaplan Real Estate School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Kaplan Real Estate School submitted an application for a continuing education course titled “Mtg. Fraud & Pred. Lending: What Every.....” Kaplan Real Estate School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Kaplan Real Estate School submitted an application for a continuing education course titled “Sustainable Housing & Bldg. Green.” Kaplan Real Estate School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Kaplan Real Estate School submitted an application for a continuing education course titled “Intro to Commercial Real Estate Sales.” Kaplan Real Estate School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Real Estate Sales Academy submitted an application for a continuing education course titled “Energy Efficiency.” Real Estate Sales Academy did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Real Estate Sales Academy submitted an application for a continuing education course titled “Ethics.” Real Estate Sales Academy did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Real Estate Institute submitted an application for a continuing education course titled “Affordable Housing – What You Need.” Real Estate Institute did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

AHI R.E and Services submitted an application for a continuing education course titled “Ethics and the Law.” AHI R.E. and Services did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

AHI R.E and Services submitted an application for a continuing education course titled “Foreclosure and Short Sales - Expanded.” AHI R.E. and Services did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

AHI R.E and Services submitted an application for a continuing education course titled “Representing Buyers - Expanded.” AHI R.E. and Services did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “1031 Exchanges & Self-Directed Retirement.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Tax Strategies for Real Estate.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “How to Buy R.E. Investments in IRA.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Understanding 1031 Real Estate Exchanges.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

David Owens submitted an application for a continuing education instructor license. Mr.Owens did submit proof of meeting statutory requirements for commercial investment courses. Motion made/seconded to grant a restricted license in teaching commercial investment courses. Motion passed unanimously.

Lewis University submitted an application for a continuing education school. Lewis University submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lewis University submitted an application for a continuing education course titled “Fundamentals of Commercial R.E. Finance.” Lewis University submitted proof of meeting statutory requirements but did not include the power-point presentation. Motion made/seconded approve pending subject to submission of power-point presentation. Motion passed unanimously.

Lewis University submitted an application for a continuing education course titled “Appraisal of Commercial Real Estate.” Lewis University submitted proof of meeting statutory requirements but did not include the power-point presentation. Motion made/seconded approve pending subject to submission of power-point presentation. Motion passed unanimously.

Lewis University submitted an application for a continuing education course titled “Commercial Real Estate Invest. Analy.” Lewis University submitted proof of meeting statutory requirements but did not include the power-point presentation. Motion made/seconded approve pending subject to submission of power-point presentation. Motion passed unanimously.

Lewis University submitted an application for a continuing education course titled “Managing Commercial Real Estate.” Lewis University submitted proof of meeting statutory requirements but did not include the power-point presentation. Motion made/seconded approve pending subject to submission of power-point presentation. Motion passed unanimously.

Scott Krafthefer submitted an application for a continuing education instructor license. Mr. Krafthefer did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Marva Boyd submitted an application for a pre-license instructor license. Mr. Boyd did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Marva Boyd submitted an application for a continuing education instructor license. Mr. Boyd did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Connie Abels submitted an application for a continuing education instructor license. Ms. Abels did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 10:50 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be October 9, 2008 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant