



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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Governor

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING October 11, 2007 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:30 a.m. on October 11, 2007 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Hubert Cioromski, Member
Wayne Edwards, Member
Paul Park, Member
Wayne Paprocki, Member
Carol Shields, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education
Mark Oaks, Education Coordinator
Michael Garvin, Acting Chief of Prosecutions
Debra Dolinski, Board Liaison & Administrative Assistant
Mike Fair, Illinois Academy of Real Estate
Rozanne Reynolds, AHI
Chris Huntley, Dearborn
Diane Kieres, Dearborn
Alan Toban, Real Estate Institute
Judie McConville, READ Board Member

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the September 13, 2007 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

A temp in Licensing left the agency but came back; the new Case File Review Assistant is no longer with the Department; and Secretary Dean Martinez will be moving from 122 S. Michigan to the Thompson Center.

Ernest Hernandez, the new Chief of Investigations, is reducing the quantity of reports that the Board will be receiving to only the investigative summary report with a reference sheet.

The Division will be conducting audits, in the near future, for the Broker Management Course and continuing education courses.

As of October 5, 2007, approximately 15 percent of brokers have completed and passed the Broker Management Course with 29 that "failed" and have not retaken the test.

Approximately 60 percent of the Brokers have not responded to the 2006 Broker CE audit letter; the ones that have responded consisted of brokers who are attorneys that were originally grandfathered exempt and brokers considering the option to surrender their license because they are no longer grandfathered exempt.

NEW BUSINESS:

Council questioned the issue regarding the completion of the "Broker Management" course as required when a broker's license is issued within 6 months of it expiring. If they had a salesperson license prior a broker's license, they would be required to complete the CE and Broker Management before they renewed the broker's license; if a broker's license is their initial license then they would have 180 days to complete the Broker Management course. A suggestion was made to have this posted on our website.

Council also had a discussion on how continuing education is applied when a licensee changes from a salesperson license to a broker license.

The networking session at IAR's convention had a lot of individuals confused on several scenario situations that are in the Broker Management book. Council had a discussion on when instructors have various interpretations on a scenario situation and how it should be addressed; the other concern is the expense it causes the provider to send updated material to the students. There was also a problem with a shortage of books but that has been resolved. Dearborn did a mass mailing of 9,000 books and has posted on their website a corrective sheet for the instructors; Mr. Hardgrove requested that sheet to be forwarded to him. Several members gave their view point on the "Broker Management" course and the changes they feel would be more beneficial; one of the suggestions were to separate brokers who are sponsored from sponsoring brokers. There is another test that should have been available on September 4th and was recently told that it was forthcoming that should eliminate several issues; Mr. Hardgrove will inquire the status on this test.

DELIBERATIONS:

At 10:35 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for October 11, 2007 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:58 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Career Webschool submitted an application for a continuing education school. Career Webschool did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Sandra Wiebler submitted an application for a pre-license instructor. Ms. Wiebler did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Jerry Carlton submitted an application for a continuing education instructor. Mr. Carlton did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Richard Crane submitted an application for a continuing education instructor. Mr. Crane did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Jana Herdova submitted an application for a continuing education instructor. Mr. Herdova did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Richard Ives submitted an application for a continuing education instructor. Ms. Ives did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Kimberly Trimmel submitted an application for a continuing education instructor. Ms. Trimmel did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Jerrold Ruskin submitted a request for 60 day extension to complete the broker 2006 continuing education from the date of the audit letter. Mr. Ruskin did submit medical documents stating that he has serious visual problems. Motion made/seconded to grant the 60 day extension. Motion passed unanimously.

Christian Khayat submitted a request for 120 day extension to complete the broker 2006 continuing education from the date of the audit letter. Mr. Khayat did not specify his medical condition. Motion made/seconded requesting Mr. Khayat a letter from his doctor stating his medical condition; if he meets condition, the extension will be granted for 60 days. Motion passed unanimously.

William Price submitted a request for 60 day extension to complete the broker 2006 continuing education from the date of the audit letter. Mr. Price did submit medical documents stating his medical condition. Motion made/seconded to grant the 60 day extension. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course title "SIOR fall conference." The Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course title “Agent Navigator.” The Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course title “Agency & Compensation.” The Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 10:45 a. m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be November 8, 2007 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant