



# Illinois Department of Financial and Professional Regulation

## Division of Department of Profession Regulation

ROD R. BLAGOJEVICH  
Governor

DEAN MARTINEZ  
Secretary

DANIEL BLUTHARDT  
Director  
Division of Profession Reg.

### REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING November 7, 2007 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 1:30 p.m. on November 7, 2007 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman  
Hubert Cioromski, Member  
Wayne Edwards, Member  
Paul Park, Member  
Wayne Paprocki, Member

The following member(s) were excused for all or part of the meeting:

Carol Shields, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education  
Mark Oaks, Education Coordinator  
Michael Garvin, Acting Chief of Prosecutions  
Debra Dolinski, Board Liaison & Administrative Assistant  
Rozanne Reynolds, AHI  
Chris Huntley, Dearborn  
Scott Toban, Real Estate Institute  
Rocky Esposito, AHI

#### **APPROVAL OF MINUTES:**

**Motion:** A motion was made/second to approve the October 11, 2007 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

## **AGENCY UPDATE:**

On November 6, 2007, the staff in Division of Financial Institution moved to 122 S. Michigan which allowed approximately 50 employees within the Division of Professional Regulation to moved to a different location within the 9<sup>th</sup> Floor on November 7, 2007.

## **NEW BUSINESS:**

There has been approximately 6300 brokers that have taken and passed the broker management course which is approximately 21.4% of the total number of brokers that are licensed; 57 have “failed” the test to this date. REEF’s website page has an extensive report on the Broker Management Course detailing the number of brokers in each county and the number of licensees that have passed the course. In addition, it has the schedule of when and where this course is available. The second exam is in place but had been delayed due to REEF needing a waiver; it has been delivered to the Department now and signed.

Mr. Oaks believes that the licensees that are going to respond to the Broker 2007 CE audit have done so; there have been approximately 50 percent of brokers that have responded. The Division is also working with the licensees that have responded for them to complete the CE requirements. There have been 49 cases that were sent to Enforcement, plus 10 more, where the licensees have indicated that wish to surrender their license.

Mr. Brockhouse mentioned that he received an email from the Director stating that each board needs to nominate an Ethics Officer.

**MOTION:** Motion made/seconded to nominate Scott Seder as the Ethics Officer for EAC.  
Motion passed unanimously.

## **COMMENTS:**

Mr. Hardgrove asked the attendees for any comments that they wanted to share; Mr. Hardgrove stated that he is hearing more complaints on the Broker Management Course. The other comment made was that the licensees find the course helpful but found the answer sheet a problem. Council also had a discussion on the requirement of a test for this course.

## **DELIBERATIONS:**

At 1:40 p.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for November 7, 2007 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

## **REOPEN THE MEETING:**

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 2:10 p.m.

## **REQUESTS FOR LICENSURE AND EXAMINATION:**

Illinois Association of Realtors submitted an application for a continuing education course title "Foreclosure, Short Sales & REO's." The Illinois Association of Realtors did submit proof of meeting statutory requirements but some of the language in the material, Council recommends removing. Motion made/seconded to grant the license after the word "welcome" is removed. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course title "Environmental Due Diligence." The Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course title "Mortgage Fraud & Predatory Lending." The Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course title "Homes for All: Serving People with Disabilities." The Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Richard Thomas submitted an application for a continuing education instructor. Mr. Thomas did submit proof of meeting statutory requirements for teaching environmental courses. Motion made/seconded to issue a limited license in course specific. Motion passed unanimously

Nicole Ortiz submitted an application for a pre-license instructor. Ms. Ortiz did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Sandie Amey submitted an application for a pre-license instructor. Ms. Amey did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Ann Bates submitted a request for an additional 60 day extension to complete the salesperson 2007 continuing education. Ms. Bates did submit medical documents. Motion made/seconded to grant the 60 day extension. Motion passed unanimously.

Erling Rosseland submitted a request for 90 day extension to complete the broker management continuing education. Mr. Rosseland did submit medical documents stating his medical condition. Motion made/seconded to grant the 90 day extension. Motion passed unanimously.

**ADJOURNMENT:**

Motion made/seconded that the meeting be adjourned at 2:15 p.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be December 13, 2007 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

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Ron Hardgrove, Director of Real Estate  
DATE:

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Debra Dolinski, Administrative Assistant