



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING JANUARY 15, 2009 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:45 a.m. on January 15, 2009 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Wayne Edwards, Member
Wayne Paprocki, Member
Paul Park, Member

The following member(s) were excused for all or part of the meeting:

Carol Shields, Member
Hubert Cioromski, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education
Mark Oaks, Education Coordinator
Chris Huntley, Dearborn Publishing
Diane Kieres, Dearborn Publishing
Aydee Kozak, Chicago Association of Realtors
Deb Lopes, Chicago Association of Realtors
Alan Toban, Real Estate Institute
Rozanne Reyonlds, AHI
Brittney Bradshaw, Dearborn Publishing
Denise Werlinich, Hondros Learning
Debra Dolinski, Board Liaison & Administrative Assistant

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the November 13, 2008 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

Young Brockhouse has been promoted to Acting Chief Testing Officer for DPR; he will be supervising the section that administers licensing examinations for all professions within the Division.

There are no updates regarding Springfield's move to 320 W. Washington.

The proposals for the Real Estate License Act are still being drafted by IAR; therefore, it has not been presented to the Division as of this date. Also, the Division has not had a meeting with the industry to discuss these proposals. IAR will be discussing this at their Public Policies Meeting in Bloomington, January 20 and 21.

AMP will be offering the new broker simulation test on February 9th at all testing locations. Mr. Hardgrove is interested in conducting an exit interview with the candidates.

Mr. Hardgrove and Mr. Bochenak are debating on the interpretation of the new provision regarding transferring escrow funds after 6 months to the State Treasurer's Office on abandon property or unable to locate the other party to the transaction if it's mandatory or optional for a real estate broker. Mr. Hardgrove discussed how this evolved and the person who was responsible for initiating this provision with him being quoted that it's an option for brokers. Mr. Hardgrove hopes to receive a statement from Representative Ford indicting his intentions as bill maker. For now, the interpretation will be that it's optional until it is officially determine; which should be within 30 days.

NEW BUSINESS:

Deb Lopes commented that there has been an increase of candidates scheduling to take pre-licensing courses compared to last year which was practically nothing. Ms. Lopes also asked if staff could send her an email indicting that a course has been approved or denied. Mr. Oaks requested if a school wants to know if a course has been approved or denied to send him an email and he will respond back.

DELIBERATIONS:

At 10:15 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for December 11, 2008 & January 15, 2009 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:46 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Gee Whiz R.E. School submitted a continuing education school application. Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Angelique Gee submitted a continuing education instructor application. Ms. Gee did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Sharon Pumphrey submitted a continuing education instructor application. Ms. Pumphrey submitted proof that she qualifies to teach elective courses. Motion made/seconded to grant a license limited to teach electrical courses. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Creating Real Estate Income." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Trust Deed Investments." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Creative Real Estate Financing." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "HUD Home Improvement for Windows etc.." Gee Whiz R.E. School did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "HUD Home Improvements for Foundation/W." Gee Whiz R.E. School did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Flood Insurance Protection." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Clever Real Estate Management." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Core A: Agency, License Law & Escrow." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Core B: Legal Issues." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled "Real Estate Basics." Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled “Real Estate Foreclosures.” Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled “Real Estate Investing.” Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled “Real Estate Principles.” Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled “Minimum Real Estate Investing.” Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled “Methods of Real Estate Financing.” Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled “Managing & Invest. in Income Properties.” Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Gee Whiz R.E. School submitted an application for a continuing education course titled “Fair Housing Access Issues.” Gee Whiz R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted a continuing education school application. The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Michael McAllister submitted a continuing education instructor application. Mr. McAllister did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Cracking the Code of Ethics.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Diversity: Your Kaleiscscope of Client.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Real Estate Appraisal for Agents.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Keeping it Honest, Understanding RE.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Core B: Legal Issues-Fair Housing.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Core A: Agency, License Law & Escrow.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Going Green: The Environ. Movement.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “From Contact to Keys: The Mtg. Proc.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Basics of Real Estate Taxation.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Foundations of Real Estate Finance.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Foreclosures Demystified.” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc. submitted an application for a continuing education course titled “Title & Escrow, 2 Families, 1 Transaction..” The CE Shop, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lincoln Land CC submitted an application for a revised continuing education course titled “Core A: Agency, License Law & Escrow.” Lincoln Land CC did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lincoln Land CC submitted an application for a revised continuing education course titled “Core B: Legal Issues.” Lincoln Land CC did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Adv. R.E. Learning Center submitted an application for a revised continuing education course titled “Core A.” Adv. R.E. Learning Center did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Wabash Valley College submitted an application for a revised continuing education course titled “Core A and Core B.” Wabash Valley College did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Century 21 Salamanca submitted an application for a revised continuing education course titled “Core A and Core B.” Century 21 Salamanca did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Harper College submitted an application for a revised continuing education course titled “Core A and Core B.” Harper College did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Institute For Cont. Education submitted an application for a revised continuing education course titled “Core A and Core B.” Institute for Cont. Education did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a revised continuing education course titled “Core B: Legal Issues-Fair Housing.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a revised continuing education course titled “Core B: Legal Issues-Truth About Mold.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a revised continuing education course titled “Core B: Legal Issues-Environ. Issues.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a revised continuing education course titled “Core B: Legal Issues-Prop. Discl.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a revised continuing education course titled “Core B: Legal Issues-Red Flags.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a revised continuing education course titled “Core B: Legal Issues-Risk Red. Tec..” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a revised continuing education course titled “Core A: Agency, License Law & Escrow.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Teresa Simon-Harris submitted an application for a Pre-License Instructor license. Ms. Simon-Harris did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

John Bernbom submitted an application for a continuing education instructor license. Mr. Bernborn did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

John Bernbom submitted an application for a Pre-license instructor license. Mr. Bernborn did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Tony Martinez submitted an application for a continuing education instructor license. Mr. Martinez did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Donald Weiland submitted an application for a continuing education instructor license. Mr. Weiland did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled "Core B: Legal Issues-Reasonable Acc." Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled "Certified Negotiation Expert." Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

James A. Hochman, Esq submitted an application for a continuing education course titled "Anatomy of an Exclusive Listing Agreement." James A. Hochman, Esq. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inland R.E. School, Inc. submitted an application for a continuing education school. Inland R.E. School, Inc. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inland R.E. School submitted an application for a continuing education course titled "Core A: Agency, License Law and Escrow." Inland R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inland R.E. School submitted an application for a continuing education course titled "Disclosures." Inland R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inland R.E. School submitted an application for a continuing education course titled "Core B: Fair Housing & Antitrust." Inland R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inland R.E. School submitted an application for a continuing education course titled "Code of Ethics-Rules of Professionalism." Inland R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inland R.E. School submitted an application for a continuing education course titled “Anatomy of a Purchase & Sales Agreement. Inland R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inland R.E. School submitted an application for a continuing education course titled “Anatomy of a Lease.” Inland R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors R.E. School submitted an application for a continuing education course titled “Sustainable Housing & Bldg. Green.” Realtors R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Env. 1253 NAR’s Green Designation.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Environment Regulatory Workshop.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

AIREE submitted an application for a continuing education course titled “Training Course for Instructors.” AIREE did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “PM 612 Leasing Residential Property.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “FI 1144 Fundamentals of Finance.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “RB708 Certified Negotiation Expert.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an updated application for a continuing education course titled “Core A.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an updated application for a continuing education course titled “Core B.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an updated application for a continuing education course titled “Core A and Core B.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Jerry Carlton submitted an application for a continuing education instructor's license. Mr. Carlton had a previous continuing education instructor's license and did submit proof of meeting statutory requirements. Motion made/seconded to approve pending the renewal of his previous license. Motion passed unanimously.

Alexander Chaparro submitted an application for a continuing education instructor's license. Mr. Chaparro submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lance Olson submitted an application for a continuing education instructor's license. Mr. Olson submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Larry Toban submitted an application for a continuing education instructor's license. Mr. Toban submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Shara Winfield submitted an application for a continuing education instructor's license. Ms. Winfield submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Peter Zaby submitted an application for a continuing education instructor's license. Mr. Zaby had a previous continuing education instructor's license and did submit proof of meeting statutory requirements. Motion made/seconded to approve pending the renewal of his previous license. Motion passed unanimously.

Sonnet Johnston submitted an application for a pre-license instructor's license. Ms. Johnston did not submit proof of meeting statutory requirements but qualifies to be granted a variance because she is an attorney. Motion made/seconded to deny issuing a license but granting a variance. Motion passed unanimously.

Lance Olson submitted an application for a pre-license instructor's license. Mr. Olson submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Alvin Pearson submitted an application for a pre-license instructor's license. Mr. Pearson submitted proof of meeting statutory requirements but failed to include the passing notice. Motion made/seconded to approve issuing the license once the Division is in receipt of the passing notice. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 10:50 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be February 19, 2009 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant