



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING SEPTEMBER 8, 2011 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:30 a.m. on September 8, 2011 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Wayne Edwards, Member
Wayne Paprocki, Member
Paul Park, Member
Scott Toban, Member

The following member(s) were excused for all or part of the meeting:

Hubert Cioromski, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Chief Testing Officer
Mark Oaks, Education Coordinator
Debra Malinowski, Board Liaison & Administrative Assistant
Chris Read, READ Board Member
Alan Toban, Real Estate Institute
Mike Fair, Illinois Academy of Real Estate
Christine Kornacker, Chicago Association of Realtors
Rocky Esposito, AHI Real Estate & Insurance
Kirk Antkiewicz, Chicago Association of Realtors
Alex George, Marco Polo RE School
Nancy Dunlop, Dearborn
Tina Stepaniak, RRES
Phillip Balick, Coldwell Banker
James Schaid, READ Board Member

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the August 11, 2011 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

Time Share/Land Sales has hired a full time employee; and the “Temp” in place will be training him in the short run. Licensing also has a new “Temp”.

OLD BUSINESS:

Mr. Hardgrove forwarded an email from Kerry Kidwell to the EAC Members with links regarding courses that are available in CRB, CRS, Property Management and Commercial Practices for information purposes only.

Distributed at today’s meeting was a revised 12 credit-hour Broker Management Continuing Education Course Outline categorized by “required topics” and “recommended additional topics” that was submitted by Alan Toban. Alan Toban mentioned that this outline was based on the comments made at the last month’s meeting. The required topics would be not less than 6 hours but could be expanded to utilize more of the required 12 credit-hour course time or used one or more of the topics under the category of “recommended additional topics” to create a separate 6 hour course. Council made their comments and suggestions that were followed by discussions. Mr. Hardgrove mentioned that Council should forward any additional comments or changes to be integrated to this revised outline to him before the next meeting; in turn, comments will then be forwarded to Alan Toban to be considered for in outline for further discussion at the next month’s meeting.

NEW BUSINESS:

Mr. Hardgrove would like to change the EAC Meeting from October 13th to October 20th. Council had no conflict in changing the date.

Mr. Brockhouse mentioned that salesperson’s that passed the broker’s proficiency exam are 11,994, with the percentage rate of 95.5%; broker’s that passed the managing broker’s proficiency exam are 3,707, with the percentage rate of 98.3%. As of the end of August, Brokers that have transitioned to managing broker are 1,400; salespersons that have transitioned to broker are 3,700.

Alan Toban asked when the test review with AMP will be; Mr. Brockhouse indicated that it will be sometime in the fall.

DELIBERATIONS:

At 10:45 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for September 8, 2011 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 11:10 a.m. Motion passed unanimously.

REQUESTS FOR LICENSURE AND EXAMINATION:

Lewis & Clark CC submitted an application for a pre-license course titled “Broker Pre-License Topics.” Lewis & Clark CC did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Lewis & Clark CC submitted an application for a pre-license course titled “Broker Pre-License Applied Real Estate Principles-Interactive.” Lewis & Clark CC did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Lewis & Clark CC submitted an application for a post license course titled “Broker Post-License Topics.” Lewis & Clark CC did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Lewis & Clark CC submitted an application for a post license course titled “Broker Post-License Applied Real Estate Practices-Interactive.” Lewis & Clark CC did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Lewis & Clark CC submitted an application for a pre-license course titled “Managing Broker Pre-License Topics.” Lewis & Clark CC did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Lewis & Clark CC submitted an application for a pre-license course titled “Managing Broker Pre-License Applied Mgt & Superv. Interactive.” Lewis & Clark CC did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

John A. Logan submitted an application for a pre-license course titled “Broker Pre-License Topics.” John A. Logan did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

John A. Logan submitted an application for a pre-license course titled “Broker Pre-License Applied Real Estate Principles-Interactive.” John A. Logan did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

John A. Logan submitted an application for a post license course titled “Broker Post-License Topics.” John A. Logan did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

John A. Logan submitted an application for a post license course titled “Broker Post-License Applied Real Estate Practices-Interactive.” John A. Logan did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

John A. Logan submitted an application for a pre-license course titled “Managing Broker Pre-License Topics.” John A. Logan did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

John A. Logan submitted an application for a pre-license course titled “Managing Broker Pre-License Applied Mgt & Superv. Interactive.” John A. Logan did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Rend Lake College submitted an application for a pre-license course titled “Broker Pre-License Topics.” Rend Lake College did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Rend Lake College submitted an application for a pre-license course titled “Broker Pre-License Applied Real Estate Principles-Interactive.” Rend Lake College did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Rend Lake College submitted an application for a post license course titled “Broker Post-License Topics.” Rend Lake College did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Rend Lake College submitted an application for a post license course titled “Broker Post-License Applied Real Estate Practices-Interactive.” Rend Lake College did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Rend Lake College submitted an application for a pre-license course titled “Managing Broker Pre-License Topics.” Rend Lake College did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Rend Lake College submitted an application for a pre-license course titled “Managing Broker Pre-License Applied Mgt & Superv. Interactive.” Lewis & Clark CC did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Broker Price Opinion Resource(BPOR).” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Realtor Code of Ethics.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Keep it Simple Short Sale.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Going Green.” Realtors RE School did not submit all of the statutory requirements. Motion made/seconded approve pending Mr. Oak reviewing the submission of the remaining documents. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “Cor 1678 Core A: Agency, License Law & Escrow.” Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "Cor 1679 Core B: Demystifying Real Estate Short Sale." Illinois Association of Realtors did not submit all of the statutory requirements. Motion made/seconded approve pending Mr. Oak reviewing the submission of the remaining documents. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "Cor 1680 Core B: Foreclosures." Illinois Association of Realtors did not submit all of the statutory requirements. Motion made/seconded approve pending Mr. Oak reviewing the submission of the remaining documents. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "Com 1020 SIOR Fall World Conference." Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "Making FHA Loans." Illinois Association of Realtors did not submit all of the statutory requirements. Motion made/seconded approve pending Mr. Oak reviewing the submission of the remaining documents. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "Realtor Code of Ethics." Illinois Association of Realtors did not submit all of the statutory requirements. Motion made/seconded approve pending Mr. Oak reviewing the submission of the remaining documents. Motion passed unanimously.

Gary Mueller submitted an application for a continuing education instructor license. Mr. Mueller did submit proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 11:10 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be October 20, 2011 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Malinowski, Administrative Assistant