Guidelines for Schools
Provisions for Core Courses A & B

Core A: Fair Housing, Agency, License Law and Escrow Curriculum

60 Minutes - Agency

- Section 15-5. Legislative intent
- Section 15-10. Relationship between licensees and consumers
- Section 15-15. Duties of licensees representing clients
- Section 15-25. Licensee's relationship with customers
- Section 15-30. Duties after termination of brokerage agreement
- Section 15-35. Agency relationship disclosure
• Section 15-40. Compensation does not determine agency
• Section 15-45. Dual Agency
• Section 15-50. Designated agency
• Section 15-75. Minimum Services & Exclusive brokerage agreements

45 Minutes - Fair Housing

• Civil Rights Act of 1866
• Title VIII Fair Housing Act
• Illinois Human Rights Act
• Illinois Real Estate License Act of 2000
• Protected Classes (including City and County ordinances)
• Discriminatory Practices
• Discrimination in Advertising
• What to do When You Encounter Discriminatory Conduct
• Record Keeping

30 Minutes - License Law

• Recent Amendments to the Real Estate License Act of 2000
• Disciplinary actions/causes not related to escrow
• Employment Agreements and other topics (e.g. ministerial acts and unlicensed assistants)

15 Minutes - Escrow

• Section 1450.750-755. Overview as it applies to initial handling, depositing, maintaining and disbursing; disputes regarding escrow moneys
• Section 20-20. Disciplinary actions related to escrow

**NOTE:**

Please be advised that providers can continue to offer the CORE A: Agency, License Law and Escrow course, and licensees may earn credit for that course, until the certificate of registration for that CE course expires on June 30, 2014. While the existing Core A courses may be offered until June 30, 2014, the EAC and the Division of Professional Regulation encourage CE schools to have Core A courses with the new curriculum approved prior to this date in order for the new Core A course to be available as soon as possible for Brokers renewing in 2014.
Core B: Legal Issues

A 3-hour course satisfying the Core B requirement shall provide instruction on one or more topics included in the broad category of "Legal Issues." The Real Estate Education Advisory Council intends to provide flexibility to licensed CE schools determining the specific topics included within 3-hour courses satisfying the Core B requirement. The following list sets forth, without limitation, examples of topics that are acceptable for Core B instruction.

- Mortgage fraud
- Short Sales and Foreclosures
- Federal laws and regulations affecting real estate, including, but not limited to, those governing:
  - Anti-trust
  - Fair housing
  - RESPA
  - Do-Not-Call, Junk Fax Protection, Can Spam, etc.
  - Disclosure (e.g., lead paint, other environmental)
  - MARS disclosure requirements
  - Employment

Illinois, county and municipal laws and regulations affecting real estate, including, but not limited to, those governing:

- Fair Housing (e.g., Illinois Human Rights Act)
- Disclosure (e.g., residential real property disclosure, radon, other environmental)
- Leases and landlord-tenant issues

Property management

Enforcement cases

Office policies addressing legal issues