



# Illinois Department of Financial and Professional Regulation

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## Division of Department of Profession Regulation

PAT QUINN  
Governor

MICHAEL T. MCRAITH  
Acting Secretary

DANIEL BLUTHARDT  
Director  
Division of Profession Reg.

### REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING February 19, 2009 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:30 a.m. on February 19, 2009 at 500 E. Monroe, Springfield, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman  
Wayne Edwards, Member  
Hubert Cioromski, Member  
Paul Park, Member

The following member(s) were excused for all or part of the meeting:

Carol Shields, Member  
Wayne Paprocki, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Acting Chief Testing Officer  
Mark Oaks, Education Coordinator  
Joan Cunningham, Administrative Assistant  
Debra Dolinski, Board Liaison & Administrative Assistant

#### **APPROVAL OF MINUTES:**

**Motion:** A motion was made/second to approve the January 15, 2009 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

#### **AGENCY UPDATE:**

John Rogers is the new real estate investigator that started with the Division approximately a week ago. Last night, a fundraiser was held for Holly Grady's 3 year old son, Finnegan that was recently diagnosed with a brain tumor.

## **OLD BUSINESS:**

On February 9<sup>th</sup>, AMP started offering the new broker simulation test at all testing locations. Mr. Hardgrove obtained email addresses from AMP on candidates that were scheduled to take the exam to asked for their input of the exam; 1 stated that it was horrible, 2 stated it was pretty bad, and several liked the test and thought it was very realistic.

## **NEW BUSINESS:**

The proposed changes for the License Law Bill went to the License Reference Bureau (LRB) on February 5<sup>th</sup> or 6<sup>th</sup>. Mr. Brockhouse summarized the proposed changes to Council, which are: raising continuing education for Managing Brokers, eliminating the salesperson's license, creating a managing broker license; Council further discussed these changes. Council will receive the final propose bill by email.

The Division received from REEF the rewrite proposals for the broker management supplement; Mr. Hardgrove mentioned the changes that were outlined

## **DELIBERATIONS:**

At 10:00 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for February 19, 2009 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

## **REOPEN THE MEETING:**

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 11:00 a.m.

## **REQUESTS FOR LICENSURE AND EXAMINATION:**

Land Office Realty School submitted a continuing education school application. Land Office Realty School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Land Office Realty School submitted an application for a continuing education course titled "Core A Agency, License Law & Escrow." Land Office Realty School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Land Office Realty School submitted an application for a continuing education course titled "Core B-Legal Issues- Antitrust." Land Office Realty School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

American Heritage RE Academy submitted a continuing education school application. American Heritage RE Academy did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

American Heritage RE Academy submitted an application for a continuing education course titled "Core A Agency, License Law & Escrow." American Heritage RE Academy did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

American Heritage RE Academy submitted an application for a continuing education course titled “Core B:Legal Issues – Fair Housing.” American Heritage RE Academy did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

American Heritage RE Academy submitted an application for a continuing education course titled “Mortgage Fraud and Predatory Lending.” American Heritage RE Academy did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Accel. Disc. Lrng Ctr submitted a continuing education school application. Accel. Disc. Lrng. Ctr did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Accel. Disc. Lrng Ctr submitted an application for a continuing education course titled “Core A and Core B.” Accel. Disc. Lrng Ctr did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Accel. Disc. Lrng Ctr submitted an application for a continuing education course titled “Ethics and Real Estate.” Accel. Disc. Lrng Ctr did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Accel. Disc. Lrng Ctr submitted an application for a continuing education course titled “Understanding 1031 Tax Free Exchg..” Accel. Disc. Lrng Ctr did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Accel. Disc. Lrng Ctr submitted an application for a continuing education course titled “Reverse Mtgs for Senior Homeowners.” Accel. Disc. Lrng Ctr did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Quad City Area Rltr Assn submitted an updated application for a continuing education course titled “Core A and Core B.” Quad City Area Rltr Assn did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Quad City Area Rltr Assn submitted an application for a continuing education course titled “Core A: Agency, License Law & Escrow.” Quad City Area Rltr Assn did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Quad City Area Rltr Assn submitted an updated application for a continuing education course titled “Core B – Legal Issues - Disclosures.” Quad City Area Rltr Assn did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Quad City Area Rltr Assn submitted an updated application for a continuing education course titled “Property Disclosures – The R.E. Prof.” Quad City Area Rltr Assn did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Quad City Area Rltr Assn submitted an updated application for a continuing education course titled “Ethics in Today’s RE Market.” Quad City Area Rltr Assn did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core B: Legal Issues – Discl. Issues f/ Landlord.” IL Assoc. of Realtors did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Mang. & Superv. People in Real Estate.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core A: Agency, License Law & Escrow – Are You...” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core A: Agency, License Law & Escrow – Keep it EZ.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Commercial RE- Understanding Invest.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Commercial RE-Listing Properties” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Broker Price Opinions.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Core B – Disclosure & Anti Trust.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “Getting Paid in a Changing Mkt.” IL Assoc of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “ENV. 1254 Green Designation Residen.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled “New Financing Realities for a New Mkt.” IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Chandra Hall submitted a continuing education instructor application. Ms. Hall did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Career Webschool submitted an application for a continuing education course titled “Core A: Agency, License Law & Escrow.” Career Webschool did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Career Webschool submitted an application for a continuing education course titled “Core B: Legal Issues – ADA/Fair Housing.” Career Webschool did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Land Office Rlty School submitted an application for a continuing education course titled “Ethical Practice.” Land Office Rlty School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “NAR Green Designation.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Real Estate Investing.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “NAR Green Desig- Residential.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Dennis R. Blitz submitted an application for a continuing education instructor license. Mr. Blitz did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Advanced RE Lrng Ctr submitted an application for a continuing education course titled “Green Home – Energy Right.” Advanced RE Lrng Ctr did submit proof of meeting statutory requirements but did not include student material. Motion made/seconded approve pending of submission of student material. Motion passed unanimously.

Law Seminars Int’l submitted an application for a continuing education course titled “Real Estate Joint Ventures.” Law Seminars Int’l did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Core A – Agency, License Law and Escrow.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Core B: Legal Issues – Fair Housing.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled “Residential Mortgage Lending.” Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Mary Blanchard submitted an application for a continuing education instructor license. Motion made/seconded to hold approving application until next scheduled meeting. Motion passed unanimously.

Jona Acuff submitted an application for a continuing education instructor license. Ms. Acuff did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Douglas Devitre submitted an application for a continuing education instructor license. Mr. Devitre did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Taft West submitted an application for a continuing education instructor license. Mr. West did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Jeff Firnstahl submitted an application for a continuing education instructor's license. Mr. Firnstahl submitted proof that he meets statutory requirements in teaching CPDE courses. Motion made/seconded to grant a limited license. Motion passed unanimously.

Kaplan Real Estate School submitted an application for a continuing education course titled "Core A and Core B." Kaplan Real Estate did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled "Making FHA Loans." Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors RE School submitted an application for a continuing education course titled "NAR Green Desig.- Resid." Realtors RE School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

**ADJOURNMENT:**

Motion made/seconded that the meeting be adjourned at 11:00 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be March 19, 2009 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

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Ron Hardgrove, Director of Real Estate  
DATE:

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Debra Dolinski, Administrative Assistant