



# Illinois Department of Financial and Professional Regulation

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## Division of Department of Profession Regulation

PAT QUINN  
Governor

MICHAEL T. MCRAITH  
Acting Secretary

DANIEL BLUTHARDT  
Director  
Division of Profession Reg.

### REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING May 21, 2009 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:40 a.m. on April 16, 2009 at 100 W Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman  
Hubert Cioromski, Member  
Wayne Paprocki, Member  
Paul Park, Member

The following member(s) were excused for all or part of the meeting:

Wayne Edwards, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Acting Chief Testing Officer  
Mark Oaks, Education Coordinator  
Debra Dolinski, Board Liaison & Administrative Assistant  
Brittney Bradshaw – Dearborn RE Education  
Mike Fair – IL Academy of Real Estate  
Rozanne Reynolds – AHI Real Estate Services  
Scott Toban – Real Estate Institute  
Rocky Esposito – AHI Real Estate Services

### **APPROVAL OF MINUTES:**

**Motion:** A motion was made/second to approve the April 16, 2009 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

## **AGENCY UPDATE:**

Carol Shields has resigned from EAC and READ Board effective this month.

## **OLD BUSINESS:**

Mr. Brockhouse mentioned that there are no changes in the License Law Rewrite except that the Land Sales/Time Share has been included in the Bill.

Candidates passing the Broker's Simulation Test Exam for April were: first timers, 41%; repeaters, 56 %; overall, 48%. Council discussed some of the feedback that they are receiving from instructors and candidates. Some of the complaints are that the test is not in the text, can't distinguish between Common Law and Illinois Law, and a few instructors weren't aware of the test change. Most schools are strongly recommending to their students take the sample test from AMP prior to sitting for the State Exam. Council had a lengthy discussion on the format of the Broker's Simulation Test Exam; some of attendees thought it would be beneficial to see a couple of AMP's sample questions. The main benefit of this test is that it promotes application of knowledge; a suggestion was made to have the Illinois portion of the exam be simulation and the national portion has multiple choices.

IAR has scheduled an instructor's training for the Broker Management Course on May 27<sup>th</sup> that will have a "live interactive network" to be broadcast at CAR, Peoria Assoc., and Gateway Assoc of Realtors. The attendees are all signed up to attend in Chicago including Mr. Hardgrove. Attendees inquired when the material for the updated course is going to be sent to the schools considering they are to start presenting it by June 15<sup>th</sup>.

Mr. Toban asked how much of a drop off was there for the salesperson's renewal; Licensing is still processing the renewal applications. Mr. Brockhouse mentioned that Licensing renewed 20 percent as of April 10<sup>th</sup>; compared to the last renewal on April 10, 2005, it was 25 percent.

AIREE is having their Spring/Summer 2009 training conference on June 5<sup>th</sup> at Stonegate Conference Center in Hoffman Estates from 8:30 am till 4:00 pm.

Ms. Bradshaw asked how much of a change is going to be for the Broker Management Course or can they publish the book as is; Dearborn was suppose to receive the changes from REEF and the supplement can be downloaded from the internet.

## **DELIBERATIONS:**

At 10:15 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for May 21, 2009 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

## **REOPEN THE MEETING:**

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:35 a.m.

## **REQUESTS FOR LICENSURE AND EXAMINATION:**

Illinois Assoc of Realtors submitted an application for a continuing education course titled "FI 1114 Lease Options, Land Cont. etc." Illinois Assoc of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Assoc of Realtors submitted an application for a continuing education course titled “FI 1102 RESPA and the HUD 1.” Illinois Assoc of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Assoc of Realtors submitted an application for a continuing education course titled “FI 1116 Short Sales & Foreclosures.” Illinois Assoc of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Council of Res. Spec submitted an application for a continuing education course titled “CRS111 Short Sales & Foreclosures.” Council of Res. Spec did submit proof of meeting statutory requirements. Motion made/seconded to grant the license with 3 hours of elective. Motion passed unanimously.

Christine M. Chase submitted an application for a continuing education instructor license. Ms. Chase did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Philip Vacco submitted an application for a continuing education instructor license. Mr. Vacco did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Celeste Yeager Karan submitted an application for a continuing education instructor license. Ms. Yeager Karan did submit proof of meeting statutory requirements but did not submit teaching certificate. Motion made/seconded to approve pending the submission of the teaching certificate. Motion passed unanimously.

Deborah Richards submitted an application for a pre-license instructor license. Motion made/seconded to defer Ms. Richards until next month. Motion passed unanimously.

Tracy Lundgren submitted a request for consideration to use the auditing an express 45 hour salesperson course for her Pre-license instructor renewal. Motion made/seconded to grant her request. Motion passed unanimously.

**ADJOURNMENT:**

Motion made/seconded that the meeting be adjourned at 10:45 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be June 11, 2009 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

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Ron Hardgrove, Director of Real Estate  
DATE:

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Debra Dolinski, Administrative Assistant