



# Illinois Department of Financial and Professional Regulation

## Division of Department of Profession Regulation

**ROD R. BLAGOJEVICH**  
Governor

**DEAN MARTINEZ**  
Secretary

**DANIEL BLUTHARDT**  
Director  
Division of Profession Reg.

### **REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING October 9, 2008 MINUTES**

The Real Estate Education Advisory Council (EAC) convened at 9:30 a.m. on October 9, 2008 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman  
Wayne Edwards, Member  
Paul Park, Member  
Carol Shields, Member

The following member(s) were excused for all or part of the meeting:

Hubert Cioromski, Member  
Wayne Paprocki, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education  
Mark Oaks, Education Coordinator  
Rocky Esposito, AHI  
Chris Huntley, Dearborn  
Diane Kieres, Dearborn  
Aydee Kozak, Chicago Association of Realtors  
Sona Diorio, Northwestern Business College  
Deb Lopes, Chicago Association of Realtors  
Michael Fair, Illinois Academy of Real Estate  
Denise Werlinich, Hondros Learning  
Derek McNeri  
Debra Dolinski, Board Liaison & Administrative Assistant

## **APPROVAL OF MINUTES:**

**Motion:** A motion was made/second to approve the September 11, 2008 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

## **AGENCY UPDATE:**

A new real estate investigator will be starting next week; Prosecutions are interviewing for a new clerk.

## **OLD BUSINESS:**

On October 21, 2008 at the Sheridan in Elk Grove Village, AMP will have a presentation on transferring to the Broker Simulation Pre-license exam; invitations have been sent to every school & AMP contacted AIREE to inform them to pass it on to their individuals; response is necessary to ensure that there will be enough room.

On October 22, 2008 at the same location, AMP will have the Broker, Salesperson and Auction's item review.

Mr. Hardgrove met with REEF to discuss his changes for the material for the Broker Management Course and introduce having actual files as case studies. REEF's plan is to have material on topical things that are in front of the practitioners in the last year or so. The current plan for the text is not to change it, only amend it; only the teaching materials would change to reflect the topics as discussed. The changes are still a work in process and should be finalized after a meeting or two. Mr. Hardgrove will share these final thoughts with the Board. Mr. Brockhouse will try to determine if brokers can be sorted by managing brokers and sponsored (associate) brokers to offer them different material. Mr. Hardgrove has a number of cases that are idealistic for the schools to present and have lengthy discussions; a suggestion was made to have the actual discipline of the case study be included. The Division will probably need to present another instructor training because of the changes that are taking affect.

The Division is awaiting a License Law Task Force report from the Association; their "wrap-up" meeting is October 14<sup>th</sup> which should be a wrap up. After that, the Division will review it and have a meeting with IAR that should take place before the next Board meeting to determine what needs to be revised.

## **MEETING DATES FOR 2009:**

Due to state holidays and/or conflicts with schedules, EAC has changed the dates to meet for the following months: January 15<sup>th</sup>, February 19<sup>th</sup>, March 19<sup>th</sup>, April 16<sup>th</sup>, May 21<sup>st</sup>, and November 19<sup>th</sup>.

## **DELIBERATIONS:**

At 10:05 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for October 9, 2008 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

## **REOPEN THE MEETING:**

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 10:35 a.m.

## **REQUESTS FOR LICENSURE AND EXAMINATION:**

Kaplan Real Estate Schools submitted an application for a continuing education course titled "Broker Management Course." Kaplan Real Estate Schools School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Academy of Real Estate submitted an application for a revised continuing education course titled "Core A" IL Academy of Real Estate did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Premier Real Estate School submitted an application for a pre-license course titled "Appraisal" Premier Real Estate School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

AHI Real Estate and Ins. submitted an application for a continuing education course titled "Ethics-Procuring Cause." AHI Real Estate and Ins. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled "SIOR Fall 2008 Conference." IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a revised continuing education course titled "Core B." IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Express Learning Centers submitted an application for a revised continuing education course titled "Core A." Express Learning Centers did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Express Learning Centers submitted an application for a continuing education course titled "Core B: Legal Issues." Express Learning Centers did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Express Learning Centers submitted an application for a continuing education course titled "Illinois Case Law Studies" Express Learning Centers did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Quad City Area Realtor submitted an application for a continuing education course titled "Ethics in Today's Real Estate World." Quad City Area Realtor did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Quad City Area Realtor submitted an application for a continuing education course titled "Risk Management." Quad City Area Realtor did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Quad City Area Realtor submitted an application for a continuing education course titled "Homes for All: Serving People with Disabilities." Quad City Area Realtor did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Quad City Area Realtor submitted an application for a continuing education course titled "Mortgage Fraud & Predatory Lending." Quad City Area Realtor did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Brian Carlin submitted an application for a continuing education instructor license. Mr. Carlin did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lynette Hutcherson submitted an application for a continuing education instructor license. Ms. Hutcherson did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

James Xu submitted an application for a continuing education instructor license. Mr. Xu did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lynn B. Boyle submitted an application for a pre-license instructor license. Ms. Boyd did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lynette Hutcherson submitted an application for a pre-license instructor license. Ms. Hutcherson did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Daniel Sarrett submitted an application for a pre-license instructor license. Mr. Sarrett did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

**ADJOURNMENT:**

Motion made/seconded that the meeting be adjourned at 10:35 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be November 13, 2008 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

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Ron Hardgrove, Director of Real Estate

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Debra Dolinski, Administrative Assistant

DATE: