



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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Governor

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING May 22, 2008 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:40 a.m. on May 22, 2008 at 100 W. Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Wayne Edwards, Member
Paul Park, Member
Wayne Paprocki, Member
Carol Shields, Member

The following member(s) were excused for all or part of the meeting:

Hubert Cioromski, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Manager of Licensing & Education
Mark Oaks, Education Coordinator
Craig Capilla, Staff Attorney
Debra Dolinski, Board Liaison & Administrative Assistant
Scott Toban, Real Estate Institute
Michael Fair, Illinois Academy of Real Estate
Aydee Kozak, Chicago Association of Realtors
Deb Lopes, Chicago Association of Realtors
Diane Kieres, Dearborn
Ethan Chernin, Dearborn
Sona Diorio, Northwestern Business College
Rocky Esposito, AHI
Rozanne Reynolds, AHI

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the April 10, 2008 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

The law students that were in Enforcement are no longer with the Division; Mr. Capilla is now the only full-time attorney due to Mr. Garvin transferring to the Mortgage Division as Senior Counsel and working for Real Estate part-time.

A staff member from the Mortgage Division is supposed to assist in Investigations but has not come over yet. The Division has approved an investigator about a month ago which he should be starting soon; there are also two additional posting for the investigator position.

The on-line CE update for schools are working again; the format is different but the Division is working on getting it back to the way it was. The on-line CE Licensee look up is not working and there isn't an expected date when it will be back. The website still does not have the sponsor licensee linked to the sponsoring broker.

Mr. Hardgrove gave an update on the 3 Legislative Bills that affects the real estate industry.

Mr. Hardgrove attended NAR's luncheon in Pasadena that discussed the increase pressure for license portability especially for commercial brokers.

As of May 19th, 24,000 brokers have renewed their license. REEF indicates that 22,192 brokers have passed the Broker Management course; there are approximately 4500 active attorneys which are exempt from completing this course. Based on these figures, the Division is expecting to have fewer problems with the Broker CE Audit from the last renewal period due to the public awareness on CE requirements. Mr. Brockhouse requested IT to calculate the number of brokers that switched to a salesperson license; there were only a several dozen.

OLD BUSINESS:

Mr. Brockhouse mentioned that the Division is planning on updating the Core courses with new topics. Core A would cover license law, escrow and agency; Core B would have several topics covering mortgage foreclosure, fair-housing, anti-trust and disclosure. Core A would be more restricted to ensure that the courses are addressing the issues; Core B would be more flexible. Mr. Brockhouse mentioned to the attendees that the Division is open to their ideas if they want to submit them. The Division was hoping to have this completed before the renewal but the renewal applications have already been mailed.

Mr. Brockhouse reported the number of renewal applications that were sent out for schools, instructors and courses. Leasing Agent's renewal applications have started to print and should be ready to be mailed early next week. Brokers who have not renewed will be switched to a non-renewed status on June 1st; sponsored licenses under the sponsorship of an expired broker will be switched to an inoperative status.

The Division is preparing to redesign the Broker Management Course and Test to have a better course for managing brokers and sponsoring brokers; any broker who completes the current broker management course will receive credit.

DELIBERATIONS:

At 10:10 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for May 22, 2008 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 11:10 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Illinois Association of Realtors submitted an application for a continuing education course titled “Short Sales – The result of Foreclosure.” Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “Pitfalls and Possibilities, etc.” Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “Shift Happens: Adapting to Shifting Co.” Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “Advertising.” Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

James A. Hochman Esq submitted an application for a continuing education course titled “Effective Neg. Skills for Comm. RE. Bkrs.” James A. Hochman Esq did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

James A. Hochman Esq submitted an application for a continuing education course titled “Anatomy of a R.E. Purchase & Sales Agree.” James A. Hochman Esq did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Karen Hertzberger submitted an application for a pre-license instructor license. Ms. Hertzberger did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Adorna Carroll submitted an application for a continuing education instructor license. Ms. Carroll did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Thomas Haymann submitted an application for a continuing education instructor license to teach the specific course “Certify Negotiation Expert.” Mr. Haymann submitted proof that he meets statutory requirements to teach “Certify Negotiation Expert” but the course has not been approved. Motion made/seconded to approve pending the approval of this course. Motion passed unanimously.

Andrew Horn submitted an application for a continuing education instructor license. Mr. Horn submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Jeffrey Sperling submitted an application for a continuing education instructor license. Mr. Sperling submitted proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Sam Ciccio submitted a request for an extension to complete the 2008 Broker CE. Mr. Ciccio submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Phil Gebben submitted a request for an extension to complete the 2008 Broker CE. Mr. Gebben submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Jamis Harman submitted a request for an extension to complete the 2008 Broker CE. Mr. Harman submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Theodora Kamaratos submitted a request for an extension to complete the 2008 Broker CE. Ms. Kamaratos submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

John Murphy submitted a request for an extension to complete the 2008 Broker CE. Mr. Murphy submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Troy Cooper submitted a request for an extension to complete the 2008 Broker CE. Mr. Cooper submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Arlen Speckman submitted a request for an extension to complete the 2008 Broker CE. Mr. Speckman submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Patricia Haless submitted a request for an extension to complete the 2008 Broker CE. Ms. Haless submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Jerrylyn Johnson submitted a request for an extension to complete the 2008 Broker CE. Ms. Johnson submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Martha O'Bryan submitted a request for an extension to complete the 2008 Broker CE. Ms. O'Bryan submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Prince Lamptey submitted a request for an extension to complete the 2008 Broker CE. Mr. Lamptey submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Nick Pappas submitted a request for credit for out-of state continuing education. Mr. Pappas submitted course work that met statutory requirements. Motion made/seconded to give Mr. Pappas the out-of-state CE credit. Motion passed unanimously.

Nero Gilbert submitted a request for an extension to complete the 2008 Broker CE. Mr. Gilbert submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Kathleen Killoughrey submitted a request for an extension to complete the 2008 Broker CE. Ms. Killoughrey submitted medical documents to grant the extension. Motion made/seconded to grant the extension. Motion passed unanimously.

MISC:

Mr. Paprocki mentioned that he has received letters from Community Colleges asking about how they should address the transition of required hours if the law changes within the pre-scheduled courses. Council had a discussion how this topic.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 10:45 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be June 12, 2008 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant