



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

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REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING September 10, 2009 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 10:00 a.m. on September 10, 2009 at 100 W Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Hubert Cioromski, Member
Wayne Edwards, Member
Wayne Paprocki, Member
Paul Park, Member

The following member(s) were excused for all or part of the meeting:

Also present for all or parts of the meeting were:

Mark Oaks, Education Coordinator
Debra Dolinski, Board Liaison & Administrative Assistant
Mike Fair, Illinois Academy of RE
Alan Toban, Real Estate Institute
Melissa Kleeman, Dearborn
Aydee Kozak, Chicago Association of Realtors
Bill Wald, Chicago Association of Realtors
Denise Werlinich, Hondros Learning
Rozanne Reynolds, AHI
Rocky Esposito, AHI

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the August 13, 2009 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

A processor in Licensing has retired; a law student that currently works for DPR is assisting in Real Estate - Enforcement for 90 days.

OLD BUSINESS:

The status for the License Law Bill has not changed from the last report because the Legislatures will not be in session until October.

Mr. Oaks reported that 144 brokers have submitted proof of completing the required 2008 continuing education; 100 brokers have not responded; and approximately 50 brokers are pending because they need to complete the required continuing education or submit the late fee; and some believe they are still grandfathered.

The Licensing Report reflecting the number of all professional licenses issued within the Real Estate Bureau for August 2009 was distributed. Although the number active Broker licenses have remained rather constant (27,600) over the last two renewals, the number of active salespersons has dropped from a high of 62,000 to a current 43,500.

The Pass Rate for Candidates in July was: Salesperson 48.5%; Brokers 49.3% which dropped from last month.

The follow-up concerning why the schools haven't received their passed rate numbers are because AMP installed new computers which caused difficulty in generating the school's pass rate number report; this problem should be resolved in the next month.

NEW BUSINESS:

Mr. Hardgrove asked the attendees if they have any concerns regarding the questions on the Broker Management Continuing Education Exam. Mr. Tobin mentioned that he feels that the instructors that sat for the exam to teach this course should be given knowledge on questions that they answered wrong to avoid teaching the wrong information to students; Council had a discussion regarding this situation. Mr. Hardgrove asked the attendees to email him any other serious question that concerns them. He also asked if they would be willing to help work on revising the questions.

Mr. Paprocki brought before Council that if the "Bill" passes, then at some point we'll have to amend the Rules to reflect the changes made; there was a further discussion on who will be eligible to administer the proficiency exams.

DELIBERATIONS:

At 10:20 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for September 10, 2009 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 11:00 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Information Professionals submitted an application for a continuing education course titled “You’ve Got a Deal – Understanding R.E.” Information Professionals did submit proof of meeting statutory requirements as an elective course. Motion made/seconded to grant the license as an elective. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “Core B: Legal Issue- Rapid Fire reminders worth Knowing.” Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “Core B: Ct is in Session” Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “Social Media Marketer Designation.” Illinois Association of Realtors did submit proof of meeting statutory requirements but the title is unacceptable. Motion made/seconded to approve pending changing the title of the course. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled “R.E. Property Tax Reduction in IL.” Illinois Association of Realtors did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Land Office Realty School submitted an application for a continuing education course titled “Broker Management CE.” Land Office Realty School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Steven Ring submitted an application for a continuing education instructor license. Mr. Ring did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Eric Westberg submitted an application for a continuing education instructor license. Mr. Westberg did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

Anastas Poupoulos submitted an application for a continuing education instructor license. Ms. Poupoulos did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Crystal Harvey submitted an application for a continuing education instructor license. Ms. Harvey did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Stephen M. Kon submitted an application for a pre-license instructor license. Mr. Kon did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Althea Machtemes submitted an application for a pre-license instructor license. Ms. Machtemes did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Inga Sapalaite submitted an application for a pre-license instructor license. Ms. Sapalaite did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

John Leezer submitted an application for a pre-license instructor license. Mr. Leezer did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 11:05 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be October 8, 2009 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant