



Illinois Department of Financial and Professional Regulation

Division of Department of Profession Regulation

PAT QUINN
Governor

BRENT E. ADAMS
Acting Secretary

DANIEL BLUTHARDT
Director
Division of Profession Reg.

REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING October 8, 2009 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:40 a.m. on October 8, 2009 at 100 W Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman
Wayne Edwards, Member
Wayne Paprocki, Member
Paul Park, Member

The following member(s) were excused for all or part of the meeting:

Hubert Cioromski, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Acting Chief Testing Officer
Mark Oaks, Education Coordinator
Debra Dolinski, Board Liaison & Administrative Assistant
Mike Fair, Illinois Academy of RE
Alan Toban, Real Estate Institute
Melissa Kleeman, Dearborn
Aydee Kozak, Chicago Association of Realtors
Rozanne Reynolds, AHI
Rocky Esposito, AHI

APPROVAL OF MINUTES:

Motion: A motion was made/second to approve the September 10, 2009 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

AGENCY UPDATE:

There was no update on staff changes.

OLD BUSINESS:

There was a new amendment filed yesterday for the License Law Bill; the Division must respond by 3:00 P.M. today.

Mr. Oaks reported that there will be at least 60 Broker 2008 CE Audit files referred to Prosecutions within the next 2 weeks; and approximately 20 brokers are pending completion of the required continuing education or submission of the late fee.

The Department will be conducting the Appraiser's CE Audit next because of the Federal Regulation that requires the State to conduct the CE Audit within two months after their license renewed. Home Inspectors and Salespersons will have their CE Audit in the beginning of the year.

Mr. Toban suggested that the Department post the licensees that are deficient on our website before sending out the letters, in order for the licensee to submit proof of completion of the required CE hours. Mr. Oaks responded that most of the licensees wouldn't go to the website; and Mr. Brockhouse indicated that it's possible for this to become a complaint which is not public information; therefore allowing other licensees this information could be problematic. Hopefully the CE schools could review the list first and then could confirm that the licensee completed the required CE hours.

The Licensing Report reflecting the number of all professional licenses issued within the Real Estate Bureau for September 2009 was distributed. Appraiser's licenses became non-renewed on September 30, 2009; 70 to 80 percent of the Certified Residential and Certified General licenses renewed; and 20 percent of the Associates licenses renewed.

The Pass Rate for Candidates in August was: Salesperson 44.1% (total number tested 446); Brokers 54.1% (total number tested 109).

Mr. Brockhouse spoke with AMP this week concerning the Broker Candidate Passed Rate Report, the program is in place and AMP is doing quality assurance to make sure the report is accurate; AMP will then send the report to the Department to sign off on. The Schools should start receiving the report in the next month.

NEW BUSINESS:

Mr. Hardgrove attended AMP's Advisory Board Meeting that was held in Kansas City. An AMP Comparative Sim Test Results by Jurisdiction Report showed that all the States are pretty much consistent to each other. Mr. Hardgrove reported that some States have a slight difference in the number of questions and the allotted time from other States. AMP has determined that majority of the candidates do not need the entire allotted time and is considering a reduction of it; but this will be further discussed at the next meeting which will be sometime in May. Coincidentally, it was also determined that the candidate tend to fail the longer it takes them to complete the exam. The main point is that Illinois is comparable with the other states in the Broker's pass rate.

Every five years, AMP conducts a Real Estate Job Analysis Survey of practicing Salespersons and Brokers throughout the country. AMP then reviews the results in comparison to its' current tests. These comparisons then are coordinated and presented to this same Advisory Board for implementation.

Mr. Hardgrove mentioned that he did received questions from the Attendees on the Broker Management Continuing Education Exam. Mr. Hardgrove and Mr. Brockhouse will go over the test with REEF's Steve Sunquist to reevaluate the questions that are causing confusion.

Mr. Hardgrove asked the attendees whether a sponsored licensee can ever employed for another broker: for example, the sponsored licensee does accounting services for another broker. Council and guests had a lengthy discussion on this topic.

DELIBERATIONS:

At 10:35 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for September 10, 2009 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

REOPEN THE MEETING:

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 11:05 a.m.

REQUESTS FOR LICENSURE AND EXAMINATION:

Realtors R.E. School submitted an application for a continuing education course titled "Conquering Contracts-Contract Law." Realtors R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Realtors R.E. School submitted an application for a continuing education course titled "Demystifying R.E. Short Sales" Realtors R.E. School did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

CCIM submitted an application for a continuing education course titled "Cost Segregation." CCIM did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "Potential, Policies, & Profitability." Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "NAR's Green Designation Commercial." Illinois Association of Realtors did submit proof of meeting statutory. Motion made/seconded to grant the license. Motion passed unanimously.

The CE Shop, Inc submitted an application for a continuing education course titled "Short Sale and Foreclosure Risk Mgt." The CE Shop, Inc did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Information Prof. submitted an application for a continuing education course titled "Understanding Leases." Information Prof. did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors resubmitted an application for a continuing education course titled "Real Estate Property Tax Reduction in IL." Illinois Association of Realtors submitted the requested changes made by the Division. Motion made/seconded to grant the license. Motion passed unanimously.

Eric Westberg submitted an application for a continuing education instructor license. Mr. Westberg submitted proof of meeting statutory requirements to teach the course “Real Estate Property Tax Reduction in IL.” Motion made/seconded to grant a limited license. Motion passed unanimously.

Robert D. Floss submitted an application for a pre-license instructor license. Mr. Floss did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Oscar Gonzales submitted an application for a continuing education instructor license. Mr. Gonzales did submit proof of meeting statutory requirements the course titled “Effectively Servicing the Hispanic Consumer. Motion made/seconded to grant a limited license. Motion passed unanimously.

Frank Kowalski submitted an application for a continuing education instructor license. Mr. Kowalski did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Vanessa Liddell submitted an application for a continuing education instructor license. Ms. Liddell did not submit proof of meeting statutory requirements. Motion made/seconded approve the license pending Real Estate Coordinator’s review. Motion passed unanimously.

Joann Sworan submitted an application for a continuing education instructor license. Ms. Sworan did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Myron Beck submitted a request for a 6 month extension to complete 2009 CE. Mr. Beck submitted proof of his severe medical conditions. Due to Mr. Beck’s severe medical condition, a motion made/seconded to grant a 12 month extension. Motion passed unanimously.

ADJOURNMENT:

Motion made/seconded that the meeting be adjourned at 11:05 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be November 19, 2009 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

Ron Hardgrove, Director of Real Estate
DATE:

Debra Dolinski, Administrative Assistant