



# Illinois Department of Financial and Professional Regulation

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## Division of Department of Profession Regulation

PAT QUINN  
Governor

BRENT E. ADAMS  
Secretary

DANIEL BLUTHARDT  
Director  
Division of Profession Reg.

### REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING December 10, 2009 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:50 a.m. on December 10, 2009 at 100 W Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman  
Wayne Edwards, Member  
Wayne Paprocki, Member  
Paul Park, Member

The following member(s) were excused for all or part of the meeting:

Hubert Cioromski, Member

Also present for all or parts of the meeting were:

Young Brockhouse, Acting Chief Testing Officer  
Mark Oaks, Education Coordinator  
Debra Dolinski, Board Liaison & Administrative Assistant  
Mike Fair, Illinois Academy of RE  
Alan Toban, Real Estate Institute  
Melissa Kleeman, Dearborn  
Aydee Kozak, Chicago Association of Realtors  
Rozanne Reynolds, AHI  
Kirk Antkiewicz, Chicago Association of Realtors  
Ibrahim Bedaso

### **APPROVAL OF MINUTES:**

**Motion:** A motion was made/second to approve the November 19, 2009 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

## **AGENCY UPDATE:**

There were no staff changes to report.

## **OLD BUSINESS:**

At last month's meeting it was mentioned that four Staff members met and reviewed 20 or so questions that were submitted regarding the Broker Management Course; it came down to changing 10 and adding general comments on how to handle some other questions. Those changes were submitted to Steve Sunquist at REEF to review. Once the corrections have been made, the Department will request Mr. Sunquist to send revised test to all the instructors by email. Mr. Hardgrove stated which questions were revised and/or changed; percentages relating to wrong answers were discussed. There was a lengthy discussion on the lead base paint disclosure question. Council noted that the majority of the students completed the test within the hour. The Department is expecting the new Broker's Management Exam to be available by January 15<sup>th</sup>.

Council suggested forming committees, like we did for AMP's Test Review, to discuss the Proficiency Exams. Council discussed course criteria; like practical applications. Mr. Hardgrove shared his thoughts regarding Managing Broker's Proficiency Exam; the test is the key to make sure they are proficient. Mr. Toban asked if there would be a limit on the number of times they can take the course exams; the Department has not finalized this yet; probably a repeat attempt.

Mr. Brockhouse spoke with AMP concerning the pending License Law change; AMP should have the changes made by the middle to the end of January. If the Educators hear that there is a conflict with the questions still reflecting the old Law they should inform the Department.

AMP found another error in running the pass rate numbers report for the Schools and we haven't heard any update on when it will be resolved.

## **NEW BUSINESS:**

Mr. Paprocki announced that Illinois is having a Distinguish Real Estate Instructor's seminar on January 7<sup>th</sup> and 8<sup>th</sup>; the Educators that are invited are throughout the entire Country.

## **DELIBERATIONS:**

At 10:35 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for December 10, 2009 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

## **REOPEN THE MEETING:**

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 11:00 a.m.

## **REQUESTS FOR LICENSURE AND EXAMINATION:**

The CE Shop, Inc submitted an application for a continuing education course titled "Seller Representative Specialist." The CE Shop, Inc did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

IL Assoc. of Realtors submitted an application for a continuing education course titled "FI1156 Credit-Understanding Basics." IL Assoc. of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Accel. Discount Learn submitted an application for a continuing education course titled "Core A and Core B." Accel Discount Learn submits proof that Core A met statutory requirements but Core B's contents need to be updated. Motion made/seconded to approve pending update content in Core B. Motion passed unanimously.

Steven Hayden submitted an application for a pre-license instructor license. Mr. Hayden did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Leesa Zick submitted an application for a pre-license instructor license. Ms. Zick did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Roy Cardona submitted an application for a continuing education instructor license. Mr. Cardona did not submit proof of meeting statutory requirements. Motion made/seconded to deny the license. Motion passed unanimously.

James Maxwell submitted an application for a continuing education instructor license. Mr. Maxwell did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Mary Ann Moore submitted an application for a continuing education instructor license. Ms. Moore did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Lisa Ann Sweeney submitted an application for a continuing education instructor license. Ms. Sweeney did submit proof of being a residential mortgage expert. Motion made/seconded approve a limited scope license. Motion passed unanimously.

**ADJOURNMENT:**

Motion made/seconded that the meeting be adjourned at 11:05 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be January 14, 2010 at 122 S. Michigan, Chicago, Illinois.

APPROVED:

Respectfully submitted,

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Ron Hardgrove, Director of Real Estate  
DATE:

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Debra Dolinski, Administrative Assistant