



# Illinois Department of Financial and Professional Regulation

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## Division of Department of Profession Regulation

PAT QUINN  
Governor

BRENT E. ADAMS  
Secretary

DONALD W. SEASOCK  
Acting Director  
Division of Profession Reg.

### REAL ESTATE EDUCATION ADVISORY COUNCIL BUSINESS MEETING MAY 20, 2010 MINUTES

The Real Estate Education Advisory Council (EAC) convened at 9:40 a.m. on May 20, 2010 at 100 W Randolph, Chicago, Illinois for the purpose of conducting a general business meeting.

The following member(s) were present for all or part of the meeting:

Ron Hardgrove, Chairman  
Hubert Cioromski, Member  
Wayne Edwards, Member  
Wayne Paprocki, Member  
Paul Park, Member  
Scott Toban, Member

The following member(s) were excused for all or part of the meeting:

Also present for all or parts of the meeting were:

Young Brockhouse, Acting Chief Testing Officer - teleconference  
Mark Oaks, Education Coordinator  
Debra Dolinski, Board Liaison & Administrative Assistant  
Mike Fair, Illinois Academy of RE  
Alan Toban, Real Estate Institute  
Rozanne Reynolds, AHI Real Estate & Insurance  
Kirk Antkiewicz, Chicago Association of Realtors  
Rocky Esposito, AHI Real Estate & Insurance  
Bill O'Donnell, Your House Academy  
Melissa Kleeman-Moy, Dearborn  
Marki Lemons, Chicago Association of Realtors  
Laurie MacDougal, Real Estate Education Center  
Dan Sarrett, Real Estate Education Center  
Larry Fabrey, AMP  
George Salabes, College of DuPage  
George Manning, Truman College  
Denis Caravella Express Learning Center  
David McGowan Inland Real Estate School

## **APPROVAL OF MINUTES:**

**Motion:** A motion was made/second to approve the April 8, 2010 Real Estate Education Advisory Council Minutes. Motion passed unanimously.

## **AGENCY UPDATE:**

Nancy Ealey, Licensing Processor, will be retiring the end of June. Two investigator's positions have been posted; one for Downstate and one for Chicago. Two attorney's positions have been posted with interviews to be conducted soon. A Chief of Prosecutions has been selected but has not officially started.

## **OLD BUSINESS:**

A draft copy of the Emergency Rules was distributed. Mr. Brockhouse mentioned that the wording is different but the substance is the same; and is hoping that EAC will approve these Emergency Rules in order for the Department to file them by the end of May or beginning of June. The regular Rules should then be filed by the end of June. The attendees discussed section 1450.279 and determined that the following changes should be made: a) 1-strike the word "electronic" and have a cutoff date of December 31, 2010 in taking the proficiency exam; a)2- Re-word the sentences to be less repetitive, for example: "The examination shall be administered at the school's address of record, at a licensed school branch location or at another location that is pre-approved by the Department" a) 4- The passing score for the proficiency exams shall be set by the Department and administer by the test vendor.

Council questioned the definition of "Interactive delivery method"; Mr. Brockhouse mentioned that all schools will need to submit and get approval from EAC of their delivery method. The attendees further discussed "live instruction and real time discussion" and the programs that they offer.

## **MOTION:**

Motion made/seconded to approve the Department's Emergency Rule amendments and with the following changes that were discussed: eliminating the word "electronic" in section 1450.279 a)1; to change "The passing score for the proficiency exams shall be set by the Department with test vendor's input" in section 1450.279 a)4; and determine if the Department can add a cutoff date of December 31, 2010, or later, to take the proficiency exam. Motion passed unanimously.

A draft version of the "Detailed Content Outlines for Real Estate Transition Proficiency Examinations" that was approved by the IL DPR Task Force dated May 19, 2010 was distributed. Mr. Hardgrove mentioned that this report is a result of 6 hours of input from 17 educators that met on May 19, 2010 at the Chicago Hilton. Mr. Fabrey from AMP created this report from previous input and adjusted it with the input that was given by the attendees at this meeting. The Department believes that there will be a 50 question proficiency exam for salesperson to broker; and 75 question proficiency exam for broker to managing broker. Some of the concerns were the pass score and the percentage rate of licensees passing the exams; at this time, the Department has not determined what it will be until the task is complete. The next step is to create the questions for the exams. After creating the questions, we might have to change this current outline.

A draft version of "90 hour Broker Pre-License Courses" outline was distributed. Mr. Brockhouse mentioned that this might also change but may use this as a guideline. Some of the suggestions/concerns were: 1) changing the wording from "any combination of 2" to "no less than 2 or a minimum of 2" for courses outline in Occupational Disciplines under the 15 hour-Career Path Electives; 2) the Department most likely will require completing the 75 hour course before taking the 15 credit hour; 3) the Department will

most likely accept the previous 120 hour transcripts but will require the licensee to complete the 15 credit hour Interactive Course; and 4) would the 45 hour transcript have credit towards anything; suggestion was to have the schools accept the 45 hour salesperson course transcript and apply it towards satisfying the 75 hour course.

### **DELIBERATIONS:**

At 10:45 a.m., a motion made/seconded to go into closed session to deliberate requests for licensure listed on EAC Agenda Items for May 20, 2010 pursuant to the provisions of Section 2 of the Open Public Meeting Act. Motion passed unanimously.

### **REOPEN THE MEETING:**

A motion made/seconded to reopen the closed meeting of the Real Estate Education Advisory Council at 11:06 a.m. Motion passed unanimously.

### **REQUESTS FOR LICENSURE AND EXAMINATION:**

Illinois Association of Realtors submitted an application for a continuing education course titled "FI 1166 Foreclosure, Short Sales & Respa." Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Illinois Association of Realtors submitted an application for a continuing education course titled "REM1901 Growth Strategies for RE Mg." Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

Brent Burden submitted a request for approval of out-of-state CE. Mr. Burden did submit proof of meeting statutory requirements but the pass rate was not included. Motion made/seconded to approval 6 hours of elective hours upon confirming the pass rate. Motion passed unanimously.

Ed Zifkin submitted a request for approval of out-of-state CE. Mr. Zifkin did submit proof of meeting statutory requirements but the pass rate was not included. Motion made/seconded to approval 6 hours of elective upon confirming the pass rate. Motion passed unanimously.

Gerald White submitted an application for a pre-license instructor license. Mr. White submitted proof of meeting statutory requirements for a continuing education instructor license. Motion made/seconded to approve issuance with notification to Mr. White that he only qualifies for a continuing education license. Motion passed unanimously.

Susan Miller submitted an application for a pre-license instructor license. Ms. Miller submitted proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Harold London submitted an application for a pre-license instructor license. Mr. London submitted proof of meeting statutory requirements. Motion made/seconded to grant a license. Motion passed unanimously.

Vincent Charles submitted a request for an extension to complete continuing education for 2010 renewal. Mr. Charles submitted medical documents to grant a 12 month extension. Motion made/seconded to grant the extension. Motion passed unanimously.

James Feldman submitted a request for an extension to complete continuing education for 2010 renewal. Mr. Feldman submitted medical documents to grant a 12 month extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Bernard Paul submitted a request for an extension to complete continuing education for 2010 renewal. Mr. Paul submitted medical documents to grant a 12 month extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Arthur Bettuzzi submitted a request for an extension to complete continuing education for 2010 renewal. Mr. Bettuzzi submitted medical documents to grant a 12 month extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Thomas Glynn submitted a request for an extension to complete continuing education for 2010 renewal. Mr. Glynn submitted medical documents to grant a 12 month extension. Motion made/seconded to grant the extension. Motion passed unanimously.

Illinois Association of Realtors submitted a request for CE Instructor Workshop course. Illinois Association of Realtors did submit proof of meeting statutory requirements. Motion made/seconded to grant the license. Motion passed unanimously.

**ADJOURNMENT:**

Motion made/seconded that the meeting be adjourned at 11:45 a.m. Motion passed unanimously. The next scheduled meeting of the Real Estate Education Advisory Council will be May 20, 2010 at 100 W. Randolph, Chicago, Illinois.

APPROVED:

Respectfully submitted,

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Ron Hardgrove, Director of Real Estate  
DATE:

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Debra Dolinski, Administrative Assistant