



# IDFPR

Illinois Department of  
Financial and Professional Regulation

Division of Real Estate

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**JB PRITZKER**  
Governor

**MARIO TRETO, JR.**  
Secretary

**LAURIE MURPHY**  
Director

Illinois Department of Financial & Professional Regulation, Division of Real Estate  
Real Estate Administration and Disciplinary Board  
OPEN Minutes

Date: November 17, 2022

Call to Order: 9:33 a.m. –Monica Gutierrez – Chairperson

Location: IDFPR – Division of Real Estate  
Remotely via interactive webinar and/or telephonically because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration, and because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster

Board Member(s) Present: Valerie Acosta, Loretta Alonzo-Deubel, Joe Castillo, Laura Ellis, Gaspar Flores Jr., Oralia Herrera, Shirin Marvi, Carol Meinhart, Joseph Nery, Michael Oldenettel, Nykea Pippion McGriff, Victoria Sampah, Norm Willoughby

Board Member(s) Absent:

Division Staff Present: Laurie Murphy – Director of the Division of Real Estate; Ericka Johnson – Deputy Director of the Division of Real Estate, Adrienne Levatino – Associate General Counsel, Geetu Naik – Chief of Prosecutions, Hector Rodriguez – Chief of Audits and Investigations, Jennifer Rossiter Moreno – Operations Manager, Susan Sigourney – Board Liaison, Debra Malinowski - Board Liaison

Guest(s) Present: Larry Toban – Real Estate Institute, Mike Fair – Your House Academy, Rocky Esposito – AHI Real Estate, Carrie Elliott – Illinois Realtor Licensing and Training, Young Brockhouse – Illinois Realtors Licensing and Training, Edward Williams – Williams & Nickl, Dave Naso – Chicago Association of Realtors, Wayne Paprocki – Real Estate Instructor, Leo Schwartz – Chicago Association of Realtors, Lanora Tolliver – Chicago Association of Realtors

Topic	Discussion	Action
	<p>Due to recent amendments to the Open Meetings Act, Chairperson Monica Gutierrez made the following statement at the READ's Board meeting:</p> <p>"This meeting is being conducted by audio or video conference without the physical presence of a quorum of the members because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration. This meeting is further being conducted by audio or videoconference because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster."</p>	
Call to Order	Chairperson Monica Gutierrez opened the meeting.	The meeting was called to order at 9:33 am.
	<p>Chairperson Monica Gutierrez introduced Director Murphy.</p> <p>Director Murphy announced the reappointments for the following READ Board Members: Loretta Alonzo-Deubel, Joe Castillo, Laura Ellis, Shirin Marvi and Carol Meinhart.</p> <p>Director Murphy announced the appointment of Victoria Sampah to the READ Board and gave a brief bio.</p>	
Approval of Open Minutes	<p>The Board reviewed the Open Minutes from the September 8, 2022 Real Estate Administration and Disciplinary Board Meeting.</p> <p>The Board reviewed the Open Minutes from the October 13, 2022 Real Estate Administration and Disciplinary Board Meeting.</p>	<p>Motion made by Alonzo-Deubel seconded by Pippion McGriff to approve the Open Minutes from the September 8, 2022 meeting.</p> <p>Motion made by Alonzo-Deubel seconded by Herrera to approve the Open Minutes from the October 13, 2022 meeting.</p>
Public Comments	There were no public comments	
Licensing Report	The Licensing Report for activity conducted in October, 2022 was presented and discussed. A copy of the report is attached to and made a part of these minutes.	

Topic	Discussion	Action
	<p>Chairperson Gutierrez mentioned that Mr. Reed was unable to attend today's meeting.</p> <p>Chairperson Gutierrez mentioned that last month's pass rate for the manager broker national exam portion shown an increase.</p> <p>Chairperson Gutierrez mentioned that real estate entities have until November 30, 2022 to renew online. After that date, real estate entities will have to renew by paper through the mail, including a check.</p>	
Education Report	The 2022 Education Report through the month of October was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Complaints Report	The 2022 Complaints Report through the month of October was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Audits Reports	The Audits Report for activity conducted in October, 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Investigations Report	The 2022 Investigations Report through the month of October was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Prosecutions Report	The 2022 Prosecutions Report through the month of October 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Real Estate Recovery Fund Report	The Real Estate Recovery Fund Report for the 2023 Fiscal Year through October 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Formal Hearing Schedule	There are no formal hearings scheduled.	
Old Business	There was no old business discussed.	
New Business	There was no new business discussed.	

Topic	Discussion	Action
Motion to go into Closed Session	Roll Call Vote: Valerie Acosta, yes Loretta Alonzo-Deubel, yes Joe Castillo, yes Laura Ellis, yes Gaspar Flores Jr., yes Oralia Herrera, yes Shirin Marvi, yes Carol Meinhart, yes Joseph Nery, yes Michael Oldenettel, yes Nykea Pippion McGriff, yes Victoria Sampah, yes Norm Willoughby, yes	A motion made by Marvi seconded by Nery to go into Closed Session for purposes of reviewing Closed Minutes and for deliberations pursuant to Section 2 (c) (4) and (15) of the Open Meetings Act at 9:48 a.m. Motion carried unanimously by roll call vote.
Closed Session	<p>The September 8, 2022 closed meeting minutes were reviewed by the Board.</p> <p>The Board reviewed the Consumer Complaints Review and Case File Review Committee’s reports for:  <u>September 14, 2022</u>            6 Cases Recommended for Closure by Investigations            4 Cases Referred to Prosecutions by Investigations            2 Cases for Closure by Prosecutions            4 Complaints Referred to Investigations            5 Complaints Recommended for Closure</p> <p><u>October 5, 2022</u>            7 Cases Recommended for Closure by Investigations            1 Case Referred to Prosecutions by Investigations            10 Cases for Closure by Prosecutions            14 Complaints Referred to Investigations            10 Complaints Recommended for Closure</p> <p><u>October 19, 2022</u>            2 Cases Recommended for Closure by Investigations            3 Cases for closure by Prosecutions            3 Complaints Referred to Investigations            2 Complaints Recommended for Closure</p> <p><u>November 2, 2022</u>            6 Cases Recommended for Closure by Investigations            6 Cases Referred to Prosecutions by Investigations            4 Cases for Closure by Prosecutions            10 Complaints Referred to Investigations</p>	

Topic	Discussion	Action
	<p data-bbox="370 233 894 268">2 Complaints Recommended for Closure</p> <p data-bbox="370 342 1073 378">The Board deliberated on pending enforcement actions.</p>	
<p data-bbox="50 422 277 489">Motion to go into Open Session</p> <p data-bbox="50 856 293 961">Approval of September 8, 2022 Closed Minutes</p> <p data-bbox="50 1115 293 1255">September 8, 2022 Closed Minutes remain closed. Recommendations</p>	<p data-bbox="362 674 1179 779">Ms. Levatino mentioned that READ Board Members will be asked at each Board meeting to entertain and act on a Motion to keep the Minutes of the Closed Session closed.</p> <p data-bbox="362 1444 976 1480">6 Cases were deliberated during Closed Session</p> <p data-bbox="362 1514 1159 1549">IDFPR v. Ronald Hardesty / Rita Hardesty Case #2020-02986</p>	<p data-bbox="1230 422 1560 632">A motion made by Alonzo-Deubel seconded by Ellis, to go into Open Session at 11:05 a.m. Motion carried by a unanimous roll call vote.</p> <p data-bbox="1230 821 1552 1073">Motion made by Acosta, seconded by Alonzo-Deubel to approve the September 8, 2022 Closed Minutes. Motion carried by a unanimous roll call vote.</p> <p data-bbox="1230 1115 1544 1398">Motion made by Oldenettel, seconded by Marvi to move that the September 8, 2022 READ closed minutes remain closed. Motion carried by a unanimous roll call vote.</p> <p data-bbox="1230 1514 1560 1875">The Board recommends an indefinite suspension for a minimum period of 2 year, not engage in real estate activities during suspension, and impose a \$5,000 fine upon the license of Ronald Hardesty. The Board further recommended</p>

Topic	Discussion	Action
	<p data-bbox="378 415 987 447">IDFPR v. Alejandro Lozano Case #2021-03607</p> <p data-bbox="378 674 1122 737">IDFPR v. Nadlan Properties LLC / Jamie Aura Gliksberg Case #2022-03710</p> <p data-bbox="378 1003 1005 1035">IDFPR v. Antoinette Perfecto Case #2022-05448</p> <p data-bbox="378 1297 1003 1329">IDFPR v. Joseph McInernery Case #2022-06194</p> <p data-bbox="378 1591 948 1623">IDFPR v. Mark Hoffman Case #2022-06195</p>	<p data-bbox="1230 237 1544 373">that a reprimand, and impose a \$2,000 fine upon the license of Rita Hardesty.</p> <p data-bbox="1230 422 1565 632">The Board does not accept the Administrative Law Judge’s recommendation but denies the issuance of a broker license.</p> <p data-bbox="1230 678 1555 961">The Board recommends an indefinite suspension for a minimum period of 1 year, and impose a \$1,000 fine upon the licenses of Nadlan Properties LLC and Jamie Aura Gliksberg.</p> <p data-bbox="1230 1010 1555 1251">The Board recommends an indefinite suspension for a minimum period of 1 year, and impose a \$1,000 fine upon the license of Antoinette Perfecto.</p> <p data-bbox="1230 1297 1555 1539">The Board recommends an indefinite suspension for a minimum period of 1 year, and impose a \$1,000 fine upon the license of Joseph McInernery.</p> <p data-bbox="1230 1591 1555 1833">The Board recommends an indefinite suspension for a minimum period of 1 year, and impose a \$1,000 fine upon the license of Mark Hoffman.</p>

Topic	Discussion	Action
<p>The Board signed Findings of Facts, Conclusions of Law and Recommendations to the Director</p>		<p>IDFPR v. Ronald Hardesty / Rita Hardesty Case #2020-02986  IDFPR v. Nadlan Properties LLC / Jamie Aura Gliiksberg Case #2022-03710  IDFPR v. Antoinette Perfecto Case #2022-05448  IDFPR v. Joseph McInernery Case #2022-06194  IDFPR v. Mark Hoffman Case #2022-06195</p> <p>Motion made by Acosta seconded by Ellis to ratify the actions of Consumer Complaint Review (CCR) and Case File Review Committee (CRC) and to approve the Board's recommendations, including Shirin Marvi's having authorized the Department to affix her electronic signature on the Orders presented in Closed Session. Motion carried by roll call vote.</p>
<p>Orders</p>	<p>11 Consent Orders were reviewed and discussed in Closed Session.</p> <p>The Board received a report that reflected that there was 4 final actions by the Director on Consent Orders previously signed by the Board.  2021-01425 Shanor Larde  2021-08824 Wren Covinton Jackson  2019-11341 Ebonie Caldwell  2022-07370 Bridget Johnson</p>	<p>The Board signed 11 Consent Orders.</p>

Topic	Discussion	Action
Adjournment	The next meeting is scheduled for December 8, 2022.	There being no further business to discuss motion made by Herrera, seconded by Meinhart to adjourn at 11:15 a.m. Motion carried by a unanimous roll call vote.



**LICENSE REPORT**  
**CALENDAR YEAR 2022**  
**OCTOBER**

PROFESSION	SPONSOR CHG.	INITIAL LIC.	RENEWALS	ACTIVE
RE Managing Broker	121	17	9	15,663
Residential Leasing Agent	28	49	31	2,510
Real Estate Broker	798	291	103	63,516
RE Branch Office	3	4	388	1,236
Real Estate Broker Corporation	4	4	768	3,471
Real Estate Broker Partnership	0	0	8	29
RE Limited Liability Firm	4	18	448	2,375
RE Virtual Office	0	4	0	7
RE Education Provider	0	0	0	70
RE Pre-Lic Instructor	0	2	0	271
RE Pre-Lic Course	0	0	0	493
RE CE Instructor	0	0	1	177
Real Estate CE Course	0	2	0	647
<b>TOTAL</b>	<b>958</b>	<b>391</b>	<b>1,756</b>	<b>90,465</b>

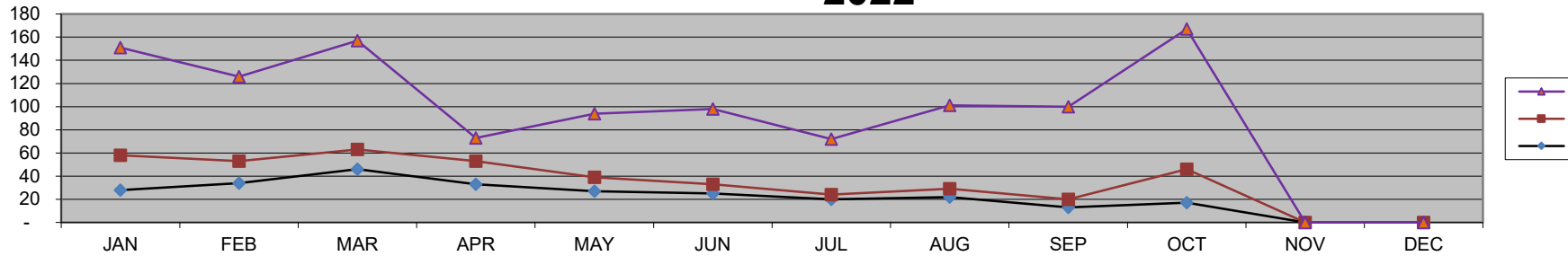
## MANAGING BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	28	34	46	33	27	25	20	22	13	17		
<b>RENEWALS</b>	30	19	17	20	12	8	4	7	7	29		
<b>SPONSOR CHG.</b>	93	73	94	20	55	65	48	72	80	121		
<b>TOTAL ACTIVE</b>	<b>15,353</b>	<b>15,390</b>	<b>15,460</b>	<b>15,528</b>	<b>15,567</b>	<b>15,596</b>	<b>15,620</b>	<b>15,638</b>	<b>15,654</b>	<b>15,663</b>		

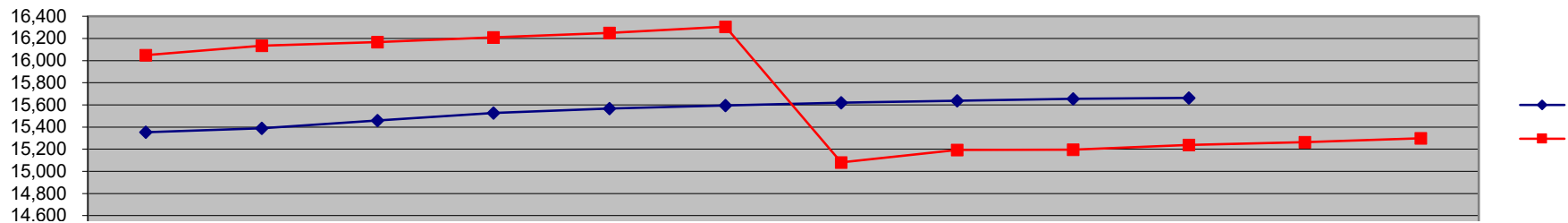
## MANAGING BROKER 2021

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	7	93	37	35	54	54	41	34	39	25	22	22
<b>RENEWALS</b>	8	3,437	2,239	6,994	1,425	110	35	70	40	27	22	21
<b>SPONSOR CHG.</b>	126	93	105	124	88	78	77	98	87	85	90	126
<b>TOTAL ACTIVE</b>	<b>16,048</b>	<b>16,134</b>	<b>16,168</b>	<b>16,209</b>	<b>16,251</b>	<b>16,306</b>	<b>15,081</b>	<b>15,194</b>	<b>15,196</b>	<b>15,239</b>	<b>15,263</b>	<b>15,299</b>

### MANAGING BROKER 2022



### ACTIVE MANAGING BROKERS 2022 vs. 2021



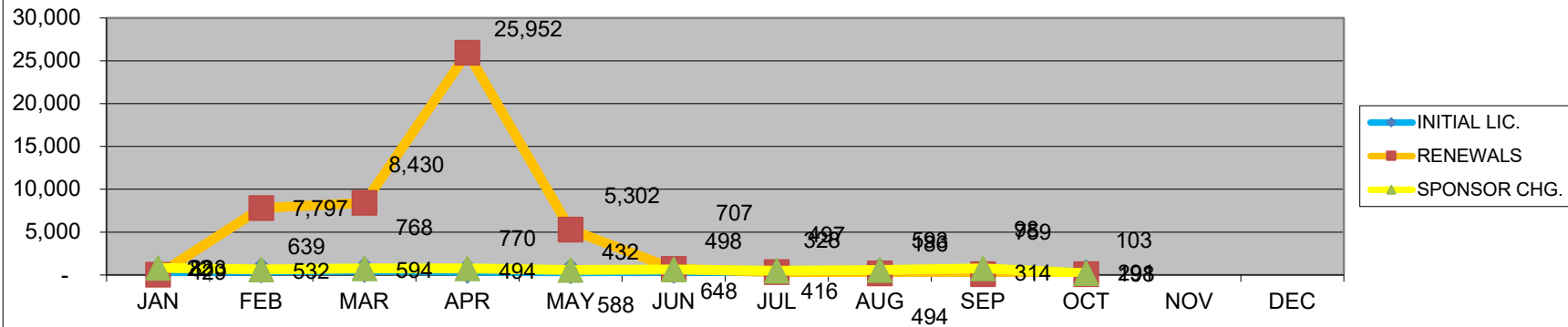
### BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	429	532	594	494	432	498	416	494	314	291		
RENEWALS	22	7,797	8,430	25,952	5,302	707	328	186	98	103		
SPONSOR CHG.	833	639	768	770	588	648	497	593	759	198		
<b>TOTAL ACTIVE</b>	<b>62,790</b>	<b>63,276</b>	<b>63,855</b>	<b>64,397</b>	<b>64,852</b>	<b>61,597</b>	<b>62,333</b>	<b>62,802</b>	<b>63,202</b>	<b>63,516</b>		

### BROKER 2021

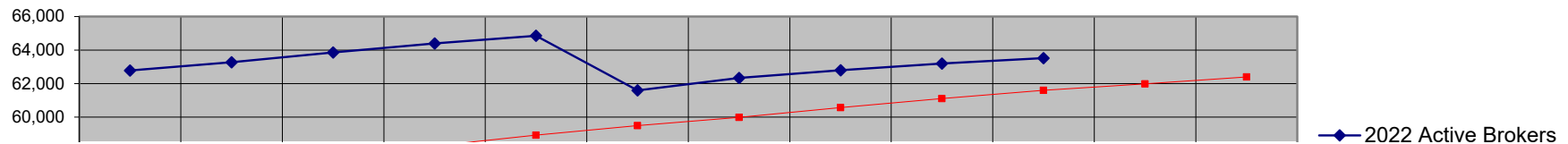
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	492	484	654	644	623	558	498	623	534	575	455	440
RENEWALS	239	174	150	231	75	61	32	38	21	19	17	19
SPONSOR CHG.	926	668	697	670	569	508	516	604	619	676	607	1,057
<b>TOTAL ACTIVE</b>	<b>56,134</b>	<b>56,718</b>	<b>57,492</b>	<b>58,284</b>	<b>58,938</b>	<b>59,497</b>	<b>59,985</b>	<b>60,573</b>	<b>61,104</b>	<b>61,609</b>	<b>61,993</b>	<b>62,397</b>

### BROKER 2022



### ACTIVE BROKERS

2022 vs. 2021



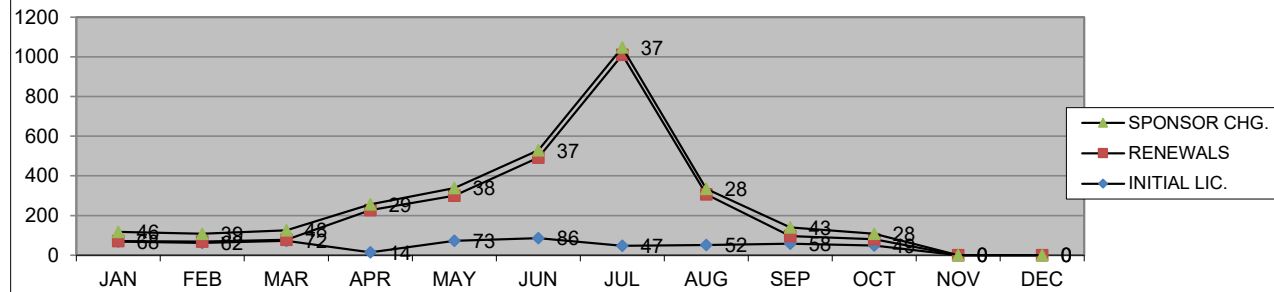
### RESIDENTIAL LEASING AGENT 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	68	62	72	14	73	86	47	52	58	49		
RENEWALS	3	7	6	213	227	406	963	255	39	31		
SPONSOR CHG.	46	39	48	29	38	37	37	28	43	28		
TOTAL ACTIVE	4,314	4,361	4,419	4,432	4,509	4,594	4,615	4,662	2,436	2,510		

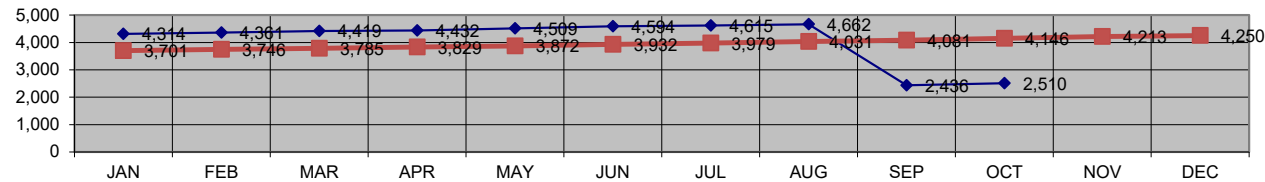
### RESIDENTIAL LEASING AGENT 2021

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	54	45	53	47	41	62	51	62	52	75	74	59
RENEWALS	24	16	23	12	14	9	11	8	3	1	7	3
SPONSOR CHG.	31	30	38	62	23	23	32	35	32	30	32	35
TOTAL ACTIVE	3,701	3,746	3,785	3,829	3,872	3,932	3,979	4,031	4,081	4,146	4,213	4,250

LEASING AGENT 2022



ACTIVE RESIDENTIAL LEASING AGENTS  
2022 vs. 2021



as of...

9/30/2022

10/31/2022

License prefix	License Type	Active Licenses	Active Licenses
440	Licensed Auctioneer	286	286
441	Licensed Auctioneer	763	769
444	Licensed Auction Firm	188	189
445	Licensed Auction CE School	5	6
446	Licensed Auction CE Course	48	51
<b>Totals</b>		<b>1,290</b>	<b>1,301</b>

License prefix	License Type	Active Licenses	Active Licenses
553	Certified General Real Estate Appraiser	1,375	1,388
555	Licensed Appraiser Education Provider	19	19
556	Certified Residential Real Estate Appraiser	1,826	1,831
557	Associate Real Estate Trainee Appraiser	437	439
558	Appraisal Management Company	159	157
572	Temporary Practice Real Estate Appraiser	76	79
573	Licensed Appraiser Pre-Lic Course	113	113
575	Licensed Appraiser CE Course	415	419
<b>Totals</b>		<b>4,420</b>	<b>4,445</b>

License prefix	License Type	Active Licenses	Active Licenses
261	LICENSED COMMUNITY ASSOCIATION MANAGER	1,850	1,869
<b>Totals</b>		<b>1,850</b>	<b>1,869</b>

License prefix	License Type	Active Licenses	Active Licenses
450	Licensed Home Inspector	2,027	2,041
451	Licensed Home Inspector Entity	402	387
452	Licensed Home Inspector Education Provider	24	24
453	Licensed Home Inspector Pre-License Course	245	24
454	Licensed Home Inspector CE Course	127	132
<b>Totals</b>		<b>2,604</b>	<b>2,608</b>

<b>Total Licenses</b>	<b>10,164</b>	<b>10,223</b>
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**2022 Real Estate Examination Pass Rates - Pass Rate**

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Managing Broker <b>National</b>	First Time	13%	5%	22%	32%	19%	14%	27%	17%	14%	28%		
	Repeat	26%	33%	28%	22%	23%	18%	19%	41%	22%	22%		
	<b>Total Test Takers</b>	<b>88</b>	<b>86</b>	<b>121</b>	<b>136</b>	<b>50</b>	<b>59</b>	<b>70</b>	<b>67</b>	<b>65</b>	<b>71</b>		
Managing Broker <b>State</b>	First Time	86%	69%	76%	88%	93%	79%	71%	74%	88%	91%		
	Repeat	80%	67%	89%	67%	100%	50%	60%	33%	100%	17%		
	<b>Total Test Takers</b>	<b>47</b>	<b>45</b>	<b>73</b>	<b>73</b>	<b>29</b>	<b>30</b>	<b>32</b>	<b>39</b>	<b>31</b>	<b>37</b>		
Managing Broker <b>Reciprocity Exam</b>	First Time	60%	82%	50%	100%	0%	67%	100%	0%	50%	67%		
	Repeat	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%		
	<b>Total Test Takers</b>	<b>5</b>	<b>12</b>	<b>8</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>2</b>	<b>2</b>	<b>5</b>	<b>7</b>		
Broker <b>National</b>	First Time	46%	42%	44%	45%	43%	42%	42%	46%	42%	44%		
	Repeat	35%	44%	33%	29%	33%	29%	30%	26%	26%	30%		
	<b>Total Test Takers</b>	<b>1026</b>	<b>1127</b>	<b>1386</b>	<b>1357</b>	<b>1186</b>	<b>1106</b>	<b>1058</b>	<b>1069</b>	<b>989</b>	<b>900</b>		
Broker <b>State</b>	First Time	52%	55%	59%	59%	57%	54%	56%	59%	50%	61%		
	Repeat	47%	44%	48%	45%	41%	40%	43%	41%	38%	39%		
	<b>Total Test Takers</b>	<b>853</b>	<b>962</b>	<b>1156</b>	<b>1126</b>	<b>988</b>	<b>946</b>	<b>876</b>	<b>897</b>	<b>860</b>	<b>747</b>		
Broker <b>Reciprocity Exam</b>	First Time	38%	58%	64%	64%	66%	75%	38%	67%	85%	68%		
	Repeat	13%	44%	33%	50%	30%	25%	50%	50%	50%	50%		
	<b>Total Test Takers</b>	<b>65</b>	<b>69</b>	<b>85</b>	<b>90</b>	<b>72</b>	<b>48</b>	<b>31</b>	<b>59</b>	<b>32</b>	<b>27</b>		
Leasing Agent <b>National</b>	First Time	52%	58%	47%	42%	48%	45%	42%	41%	56%	49%		
	Repeat	44%	56%	48%	34%	45%	50%	35%	56%	51%	35%		
	<b>Total Test Takers</b>	<b>140</b>	<b>131</b>	<b>134</b>	<b>121</b>	<b>125</b>	<b>116</b>	<b>132</b>	<b>142</b>	<b>144</b>	<b>148</b>		

**2021 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	39%	45%	37%	41%	43%	30%	43%	38%	26%	32%	52%	54%
First Timers	63%	60%	65%	63%	61%	50%	58%	47%	40%	50%	58%	56%
Repeaters	6%	5%	0%	13%	13%	6%	11%	20%	7%	26%	32%	44%
<b>Total Number Tested</b>	<b>80</b>	<b>75</b>	<b>83</b>	<b>75</b>	<b>65</b>	<b>80</b>	<b>54</b>	<b>64</b>	<b>68</b>	<b>63</b>	<b>55</b>	<b>46</b>
<b>Broker</b>	45%	44%	45%	41%	41%	41%	40%	37%	36%	36%	44%	46%
First Timers	52%	51%	53%	48%	47%	45%	45%	42%	41%	42%	43%	49%
Repeaters	37%	36%	34%	33%	34%	35%	33%	32%	32%	39%	42%	40%
<b>Total Number Tested</b>	<b>1512</b>	<b>1470</b>	<b>1658</b>	<b>1608</b>	<b>1373</b>	<b>1352</b>	<b>1260</b>	<b>1197</b>	<b>1143</b>	<b>1033</b>	<b>969</b>	<b>939</b>
<b>Leasing Agent</b>	49%	51%	45%	59%	56%	56%	48%	52%	52%	49%	56%	52%
First Timers	54%	56%	55%	65%	66%	59%	49%	55%	53%	52%	57%	55%
Repeaters	43%	41%	33%	49%	41%	51%	48%	49%	51%	47%	50%	48%
<b>Total Number Tested</b>	<b>129</b>	<b>119</b>	<b>133</b>	<b>165</b>	<b>133</b>	<b>144</b>	<b>120</b>	<b>145</b>	<b>126</b>	<b>130</b>	<b>81</b>	<b>67</b>

**2020 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	41%	47%	54%	33%	40%	39%	36%	48%	47%	56%	45%	35%
<b>Total Number Tested</b>	<b>78</b>	<b>92</b>	<b>71</b>	<b>9</b>	<b>30</b>	<b>54</b>	<b>59</b>	<b>66</b>	<b>87</b>	<b>85</b>	<b>60</b>	<b>92</b>
<b>Broker</b>	46%	47%	50%	49%	57%	55%	50%	50%	48%	45%	43%	46%
<b>Total Number Tested</b>	<b>935</b>	<b>961</b>	<b>613</b>	<b>41</b>	<b>315</b>	<b>800</b>	<b>850</b>	<b>953</b>	<b>1136</b>	<b>1511</b>	<b>1212</b>	<b>1656</b>
<b>Leasing Agent</b>	52%	54%	43%	60%	60%	42%	51%	54%	55%	53%	53%	50%
<b>Total Number Tested</b>	<b>151</b>	<b>122</b>	<b>92</b>	<b>5</b>	<b>47</b>	<b>90</b>	<b>142</b>	<b>123</b>	<b>128</b>	<b>207</b>	<b>117</b>	<b>151</b>

2022	(512)	(513)	(563)	(564)	(515)	DRE Education's Pipeline		
	Pre-License Instructors Licensed	Pre-License Courses Licensed	CE Instructors Licensed	CE Courses Licensed	Education Providers Licensed	Total # of Licenses Issued	# in Process	Pending Provider Info
January	0	16	3	14	2	35	22	22
February	3	1	3	9	0	16	28	28
March	3	0	0	1	0	4	12	12
April	2	9	3	14	1	29	8	8
May	2	1	0	6	0	9	16	16
June	2	4	1	4	0	11	16	16
July	3	1	2	15	1	22	18	18
August	4	1	1	13	1	20	26	26
September	2	5	3	17	0	27	13	13
October	2	0	0	2	0	4	16	16
November						0		
December						0		
YTD Total	23	38	16	95	5	177		
	512	513	563	564	515			
Total Active Licenses	271	493	177	647	70	Diane Green Nate Chandler		

October 2022  
Complaint Report

Column1	New RE Complaints	New RE Complaints Assigned To Investigations	Complaints Closed At Intake Review	RE Matters Closed At CCR
January	42	19	9	14
February	33	21	3	9
March	43	25	5	13
April	30	13	9	8
May	35	24	7	4
June	55	37	12	6
July	35	8	9	18
August	39	21	8	10
September	40	18	7	15
October	32	12	15	5
November	0			
December	0			
Total	384	198	84	102



**MONTHLY EXAMINATIONS REPORT**  
**READ Board – November 10, 2022**

Licenses that have not yet had an examination in the Chicago Area region are continuing to be assigned to the non-Chicago Area Region examiners. In the effort to accelerate the number of examinations to be conducted, *Brokerage Verification Reports* are being mailed to these licensees. This report allows the examiner to assess the level of activity of the licensee then complete the examination process by mail or schedule an on-site review. From the total number of initial examinations closed in October, 45 files were in this region.

**INITIAL EXAMINATIONS COMPLETED**

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – NOT PRACTICING**  
**TOTAL COMPLETED: 26**

An examination conducted by mail and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – PRACTICING**  
**TOTAL COMPLETED: 12**

An examination conducted by mail and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – NOT PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: NOT INSPECTED**  
**TOTAL CLOSED: 3**

This category is comprised of licensees not requiring a complete examination. This includes licensees that are out-of-state residents, deceased licensees, companies that are out of business (or license status has become "inactive") or change of sponsorship.

**RESOLUTION TYPE: REFERRED TO SUPERVISOR**  
**TOTAL CLOSED: 5**

This category is comprised of licensees that have either not responded to a *Brokerage Verification Report* after two attempts from the examiner or has failed to appear for the scheduled on-site examination after two attempts.

**RESOLUTION TYPE: SUPERVISOR REFERRAL TO PROSECUTION**  
**TOTAL CLOSED: 0**

This category is comprised of licensees that have not responded to a *Brokerage Verification Report* after three attempts from the supervisor. In these instances, the licensee has either failed to notify IDFPR of their correct address or failed to respond.

**FOLLOW-UP EXAMINATIONS COMPLETED BY EXAMINER**

Initial examinations conducted wherein violations have been found are required to show compliance. Completed in October:

**RESOLUTION TYPE: IN COMPLIANCE**  
**TOTAL COMPLETED: 15**

**RESOLUTION TYPE: ACKNOWLEDGEMENT PAGE ONLY**  
**TOTAL COMPLETED: 2**

**EXAMINATIONS REFERRED TO SUPERVISOR – CLOSED**

Licenses with remaining issues after an initial examination and follow-up or licensees that are unresponsive are referred to supervisor for review and further action. Completed in October:

**RESOLUTION TYPE: ISSUES RESOLVED**  
**TOTAL COMPLETED: 4**

**RESOLUTION TYPE: REFERRED TO PROSECUTIONS**  
**TOTAL COMPLETED: 1**





### Real Estate Recovery Fund

FY2023	Beginning Balance	Revenue	Interest	Transfers In	Expenditures	Transfers Out	Sweeps/Borrowing	Ending Balance
July	\$2,851,934.23							\$ 2,851,934.23
August	\$2,851,934.23	\$84,756.91						\$ 2,936,691.14
September	\$2,936,691.14	\$9,168.85						\$ 2,945,859.99
October	\$2,945,859.99	\$2,484.62						\$ 2,948,344.61
November								\$ -
December								\$ -
January								\$ -
February								\$ -
March								\$ -
April								\$ -
May								\$ -
June								\$ -
<b>Total</b>		<b>\$ 96,410.38</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
* Statutory Transfers								